



**PRESIDENT'S OFFICE
PLANNING AND INVESTMENT**



QUARTERLY INVESTMENT BULLETIN

JULY TO SEPTEMBER 2023



FROM EXECUTIVE DIRECTOR'S DESK

It is my pleasure to introduce our latest edition of Quarterly Investment Bulletin. This quarter has been particularly noteworthy for us, as we have witnessed significant strides in our investment promotion and facilitation endeavors.

This quarter has been particularly significant as it witnessed the culmination of efforts in the formation of the Ministry responsible for Planning and Investment, which has played a pivotal role in steering investment promotion and facilitation activities to new heights. Under the visionary leadership of Her Excellency Dr. Samia Suluhu Hassan, the President of the United Republic of Tanzania, and the tireless dedication of the Ministry team and the Tanzania Investment Centre (TIC), we have achieved notable successes.

We take pride in a highly successful quarter, marked not only by the attraction of both Domestic and Foreign Direct Investment (DI and FDI) but also by the enhancement of investor confidence. Our endeavors have focused on resolving domestic challenges, opening doors for expansion for investments, and encouraging domestic entrepreneurs to leverage the opportunities available to them in order to qualify for investment incentives.

The Government remains committed to undertake business and investment reforms aimed at creating a more welcoming investment climate. TIC as an investment policy advisor to the government is actively participating in ongoing review of various policies, legislations and regulations with a view to address existing investment challenges that have at times acted as bottlenecks to our valued investors.

We continue to offer our investors super smooth investment experience through our new online

One Stop Facilitation Centre from the moment they decide to invest in Tanzania. To realize this, on 25th September, 2023, TIC launched the Tanzania Electronic Investment Window (TelW), an event that was graced by the Tanzanian Prime Minister Hon. Kassim Majaliwa Majaliwa (MP) who is also the Chairman of the National Investment Steering Committee (NISC). With TelW operational, investors seeking various permits not only have single access to multi-government agencies operating at TIC but the time and documentations for these permits have been reduced significantly.

Following, a humble call and assurance to investors as extended by our country's top leadership and the very positive response by both Domestic and Foreign investors, on top of developments shared in this investment bulletin, TIC has set ambitious targets, aiming at further simplifying investment registration processes by the end of calendar year.

I wish you a wonderful journey in the investment endeavors and will leave you to enjoy our services and the richness of investment insights inside this edition of our Quarterly Investment Bulletin. Insights shared within these pages will not only inform but also inspire you to join us in realizing the immense potential that Tanzania holds for investors, both domestic and international.

Together, we are shaping the future of investment in Tanzania, and I am excited about the journey ahead.

Gilead J. Teri
Executive Director
Tanzania Investment Centre



TABLE OF CONTENTS

FROM EXECUTIVE DIRECTOR'S DESK	ii
LIST OF TABLES	iv
LIST OF FIGURES	iv
LIST OF PICTURES	v
LIST OF ABBREVIATIONS AND ACRONYMS	vi
ACKNOWLEDGEMENT	viii
SECTION ONE: GLOBAL TRENDS	01
SECTION TWO: UPDATES ON REFORMS	02
SECTION THREE: INVESTMENT PERFORMANCE	03
SECTION FOUR: ONE-STOP FACILITATION CENTRE (OSFC) SERVICES	11
SECTION FIVE: INVESTORS STORIES	16
SECTION SIX: INVESTMENT EVENTS MISSIONS	18
SECTION SEVEN: TANZANIA A COUNTRY FILLED WITH OPPORTUNITIES FOR INVESTMENTS	31
SECTION EIGHT: STAKEHOLDERS' TESTIMONIALS	43



LIST OF TABLES

<i>Table 4.1: List of Sampled Strategic and Special Strategic Projects Monitored</i>	11
<i>Table 4.2: Mergers and Acquisition Investments</i>	15
<i>Table 6.1: Domestic Investment Promotion Events Conducted by TIC team</i>	30
<i>Table 7.1: Commercial Fishing Using Fish Aggregating Devices (FAD)</i>	31
<i>Table 7.2: Bugwema Irrigation Scheme</i>	32
<i>Table 7.3: Tilapia Hatchery and Cage Fish Farming in Lake Victoria</i>	32
<i>Table 7.4: Black Soldier Fly Farming In Dar Es Salaam</i>	33
<i>Table 7.3: Seaweed Processing into Nutritious Products</i>	35

LIST OF FIGURES

<i>Figure 3.1: Trends on investments, capital and jobs</i>	03
<i>Figure 3.2: Summary of investments by Sector</i>	04
<i>Figure 3.3: Projects Ownership</i>	05
<i>Figure 3.4: Investment Distribution by Region</i>	06
<i>Figure 3.5: Expansion Registered Projects</i>	07
<i>Figure 3.6: Comparison of FDI and DI</i>	08
<i>Figure 3.7: Source of FDI and DI</i>	09
<i>Figure 3.8: Top five sources of FDI</i>	10
<i>Figure 4.1: Permits, Licenses and Approvals issued</i>	12
<i>Figure 4.2: Aftercares conducted</i>	13
<i>Figure 4.3: Consultation Services (Consultations done by TIC officials at our offices in zones & Headquarters)</i>	13
<i>Figure 4.4: Trend of visitors in e-Regulations</i>	14

LIST OF PICTURES

- Picture 1 .1:** Her Excellency Dr. Samia Suluhu Hassan at the podium giving speech to the sworn-in Ministers and Deputy Ministers on Friday July 14th, 2023. 01
- Picture 1 .2:** Hon. Kitila Alexander Mkumbo (MP) taking the oath before assuming office as Minister of State, President's Office - Planning and Investment 01
- Picture 5.1:** Her Excellency Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania receives explanation on the glass manufacturing process. 16
- Picture 5.2:** H.E Dr. Samia Suluhu Hassan, President of United Republic of Tanzania officially Launching Sapphire Float Glass Tanzania Co. Limited 17
- Picture 5.3:** H.E President of the United Republic of Tanzania Dr Samia Suluhu Hassan and the Minister of Industry and Trade visiting the Sapphire Float Glass Tanzania Limited. 17
- Picture 6.1:** President of the United Republic of Tanzania Her Excellency Dr. Samia Suluhu Hassan speaking in a panel discussion on issues of agriculture and the youth during the ongoing AGRF Meeting at the Julius Nyerere International Convention Centre (JNICC) in Dar es Salaam on 7th September 2023. 21
- Picture 6.2:** Prof. Kitila Mkumbo, Minister of State for Planning and Investment, presented to Prime Minister Kassim Majaliwa Majaliwa with an award on behalf of the President of United Republic of Tanzania H.E Dr. Samia Suluhu Hassan. The recognition acknowledges President Samia Suluhu Hassan's exceptional efforts in promoting investment in Tanzania. 21
- Picture 6. 3:** Prime Minister of the United Republic of Tanzania, Hon. Kassim Majaliwa Majaliwa getting briefed on the TeIW from TIC Executive Director Mr. Gilead J. Teri. 23
- Picture 6.4:** Hon. Kassim Majaliwa Majaliwa (MP), the Prime Minister of the United Republic of Tanzania, officially launched the investment facilitation and promotion tools at an event organized by the TIC, September 2023. 25
- Picture 6. 5:** The Prime Minister of the United Republic of Tanzania, Hon. Kassim Majaliwa Majaliwa (MP), in a group photo alongside honorable Ministers, Permanent Secretaries, the Chairman of TIC Board, Heads of institutions, and other government officials at the launching event for investment facilitation and promotion tools organized by the TIC. 26
- Picture 6. 6:** Head of Tanzania's delegation to the Russia - Africa Forum Hon. Kassim Majaliwa Majaliwa (MP) – Prime Minister of the United Republic of Tanzania (R) and his wife Ms. Mary Majaliwa flanking Russia's President Vladimir Putin during the event. 27

LIST OF ABBREVIATIONS AND ACRONYMS

AGRF	Africa Green Revolution Forum
BBT	Build Better Tomorrow
BBT-YIA	Build Better Tomorrow - Youth Initiative Agribusiness
BoA	Bank of Africa (BoA)
BRELA	Business Registration and Licencing Agency
CIFIT	China International Fair for Investment and Trade
DIs	Domestic Investments
DITF	Dar es Salaam International Trade Fair
EAC	East African Community
EACOP	East African Crude Oil Pipeline
EUBG	The European Business Group
FADs	Fishing Aggregating Devices
FCC	Fair Competition Commission
FDI	Foreign Direct Investment
FMCG	Fast-Moving Consumer Goods
ICC	Investment Call Centre
ICT	Information and Communication Technology
IFPRI	International Food Policy Research Institute
ISP	Investors Service Providers Policy
JV	Joint Venture
LNG,	Liquefied Natural Gas
M&E	Monitoring and Evaluation
MDAs	Ministries, Departments, and Agencies
MIT	Ministry of Industry and Trade
NBS	National Bureau of Statistics
NIDA	National Identification Authority
NIRC	National Irrigation Commission
OSFC	One-Stop-Facilitation Centre
PPP	Public-Private Partnerships
Q1	First Quarter

SADC	The Southern African Development Community
SDGs	Sustainable Development Goals
SSIS	Special Strategic Investor Status
TAFICO	Tanzania Fisheries Corporation
TelW	Tanzania Electronic Investment Window
TIC	Tanzania Investment Centre
TIN	Taxpayer Identification Number
TRA	Tanzania Revenue Authority
UNCTAD	United Nations Conference on Trade and Development
URT	United Republic of Tanzania
USAID	United States Agency for International Development
USD	United States Dollar
VETA	Vocational Education and Training Authority
USD	United States Dollar
VETA	Vocational Education Training Centre



ACKNOWLEDGEMENT

We are pleased to present the September 2023 edition of the Quarterly Investment Bulletin. This bulletin is a result of the collaboration among various departments and units at the Tanzania Investment Centre (TIC), including Research and Planning, Investment Promotion, and Investment Facilitation. We would like to express our gratitude to the experts at the TIC One-Stop-Facilitation Centre (OSFC) for their valuable contributions.

The bulletin is a demonstration of the hard work and coordination of the Research and Planning Section under the Department of Research, Planning, and Information Systems at TIC. Ms. Marcela Anton (Investment Officer), played a crucial role in coordinating the effort, and we would like to thank her for her leadership.

The dedicated team at the Research and Planning Unit, including Ms. Anna E. Lyimo (Research and Planning Manager), Ms. Pendo Gondwe (Manager) and Nestory Kissima (Senior Investment Officer) carried

out the data collection, processing, analysis, and report writing. We also received valuable guidance from Mr. Mafutah Bunini, Director of Research, Planning, and Information System, and Mr. Gilead John Teri, Executive Director of Tanzania Investment Centre.

We would like to express our gratitude to all the stakeholders from Ministries, Departments, and Agencies (MDAs), as well as the Private Sector actors who provided valuable comments, testimonials, and inputs. Their contributions helped shape the look, feel, and content of this edition.

As the editorial team, we take responsibility for any contextual or editorial errors and welcome feedback from stakeholders for further improvement. Please direct any observations or inquiries to Ms. Anna Lyimo (anna.lyimo@tic.go.tz) and Mafutah Bunini (mafutah.bunini@tic.go.tz).

We hope you enjoy reading this edition of the Quarterly Investment Bulletin!

SECTION ONE

GLOBAL TRENDS

1.1. PROACTIVE INVESTMENT FACILITATION

Investment in key sectors is paramount for the development of countries, especially in the case of developing nations. This necessitates proactive efforts to attract funding in crucial areas like renewable energy, healthcare, and infrastructure. The UNCTAD's World Investment Report 2023 highlights the pressing need for developing countries to secure approximately US\$ 1.7 trillion annually for renewable energy investments, a figure that was only partially met with US\$ 544 billion in 2022. Aligned with the Sustainable Development Goals (SDGs) set in 2015, these nations face a substantial SDG-investment gap of around US\$ 4 trillion each year.

1.2. INITIATIVES TO FOSTER INVESTMENT IN TANZANIA

Tanzania has undertaken various initiatives to increase the quantity of investment and enhance its quality, ensuring tangible sustainable development benefits. Critical success factors include encouraging and supporting investment in Fast-Moving Consumer Goods (FMCG) and mid-sized enterprises, diversifying and intensifying exports from mid-sized firms, attracting new categories of investment in green technology, and leveraging alternative financing avenues such as Private Equity, Venture Capital, Public- Private Partnerships (PPP), and more.

1.3. DIGITAL TRANSFORMATION FOR INVESTMENT FACILITATION

Tanzania recognizes the significance of providing a 'Digital Red Carpet' for investments. Substantial efforts have been directed towards improving information portals and online single windows to streamline investment processes. According to UNCTAD, the number of countries with online investment information portals increased from 130 to 169 since 2016. Likewise, those with single windows saw a notable rise from 29 to 75, with a marked improvement in their quality. The Government of Tanzania, through the Tanzania Investment Centre (TIC), has reinforced its investment facilitation mandate in accordance with the new Investment Act of 2022. In September 2023, Tanzania officially launched the Tanzania Electronic Investment Window (TelW), a platform designed to seamlessly integrate facilitation services under the One Stop Facilitation Centre for all investors. Additionally, the introduction of the Investors Service Providers' Guideline (ISPs) will involve the establishment of a database of recommended, approved, qualified, and reliable service providers. This will assist investors in processing and following up on various services they require within TIC's One Stop Facilitation Centre. These collective efforts aim to streamline the establishment and expansion of investments, as well as day-to-day business operations in Tanzania for investors.

SECTION TWO

UPDATES ON REFORMS

In a concerted effort to position Tanzania as a preeminent destination in Africa, Her Excellency Dr. Samia Suluhu Hassan, and President of the United Republic of Tanzania, has undertaken sweeping measures to foster investment. These measures encompass a spectrum of initiatives, ranging from legislative enhancements to streamlined business procedures, encompassing the effective administration of matters pertinent to investment and trade within the nation. During this quarter, the Sixth Phase Government under Her Excellency's leadership has implemented structural adjustments in the ministerial administration overseeing investment within the country.

The functions of planning and investment have been reallocated to the President's Office. As part of these reforms, Her Excellency President has established, within the President's Office, the Office for Planning and Investment. Furthermore, she has appointed the Honourable Professor Kitila Alexander Mkumbo (MP) as the Minister of State, entrusted with the oversight of all policy matters related to planning and investment. Additionally, the Commander-in-Chief has appointed Dr. Tausi Kida as the Permanent Secretary at the President's Office.

Professor Mkumbo, representing the Ubungu Constituency in the Parliament, brings a wealth of experience in overseeing the investment portfolio at the ministerial level, having previously served as the Minister of Industry Trade and Investment.



Picture 1.1: Her Excellency Dr. Samia Suluhu Hassan at the podium giving speech to the sworn-in Ministers and Deputy Ministers on Friday July 14th, 2023.

The swearing-in ceremony for the Minister of State for Planning and Investment, alongside other key leaders, was officiated by Her Excellency Dr. Samia Suluhu Hassan at the State House in Dar es Salaam on Friday, July 14th. In her address, Her Excellency emphasized the importance of a co-ordinated operational approach and the deployment of highly skilled personnel.



Picture 1.2: Hon. Kitila Alexander Mkumbo (MP) taking the oath before assuming office as Minister of State, President's Office - Planning and Investment

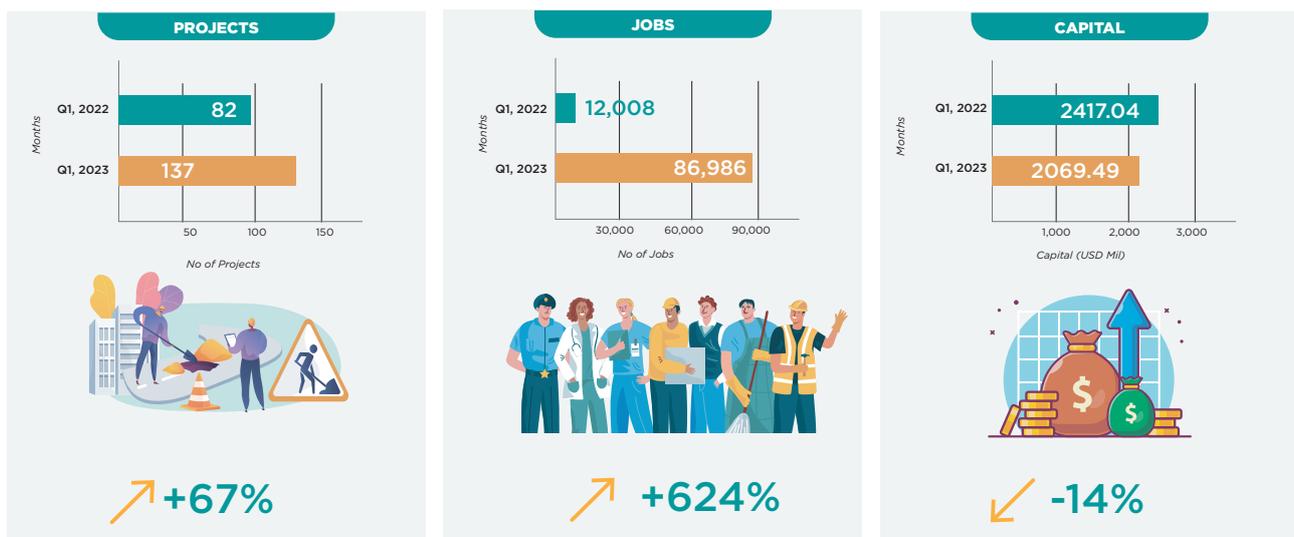
SECTION THREE

INVESTMENT PERFORMANCE

3.1. Investment Registration by Tanzania Investment Centre

TIC has reported an improvement in the quality of projects, capital, and jobs registered. In Q1 of 2023, the Centre registered 137 projects worth US\$ 2069.49 million, which are expected to generate 86,986 new jobs. In comparison to the same period last year, where TIC registered 82 projects worth US\$ 2,417 million that were expected to generate 12,008 new jobs, this represents 67% increase in the number of approved registered projects. The registered projects have demonstrated a substantial capacity for generating employment opportunities when at full capacity as shown in Figure 3.1.

Figure 3.1: Trends on investments, capital and jobs

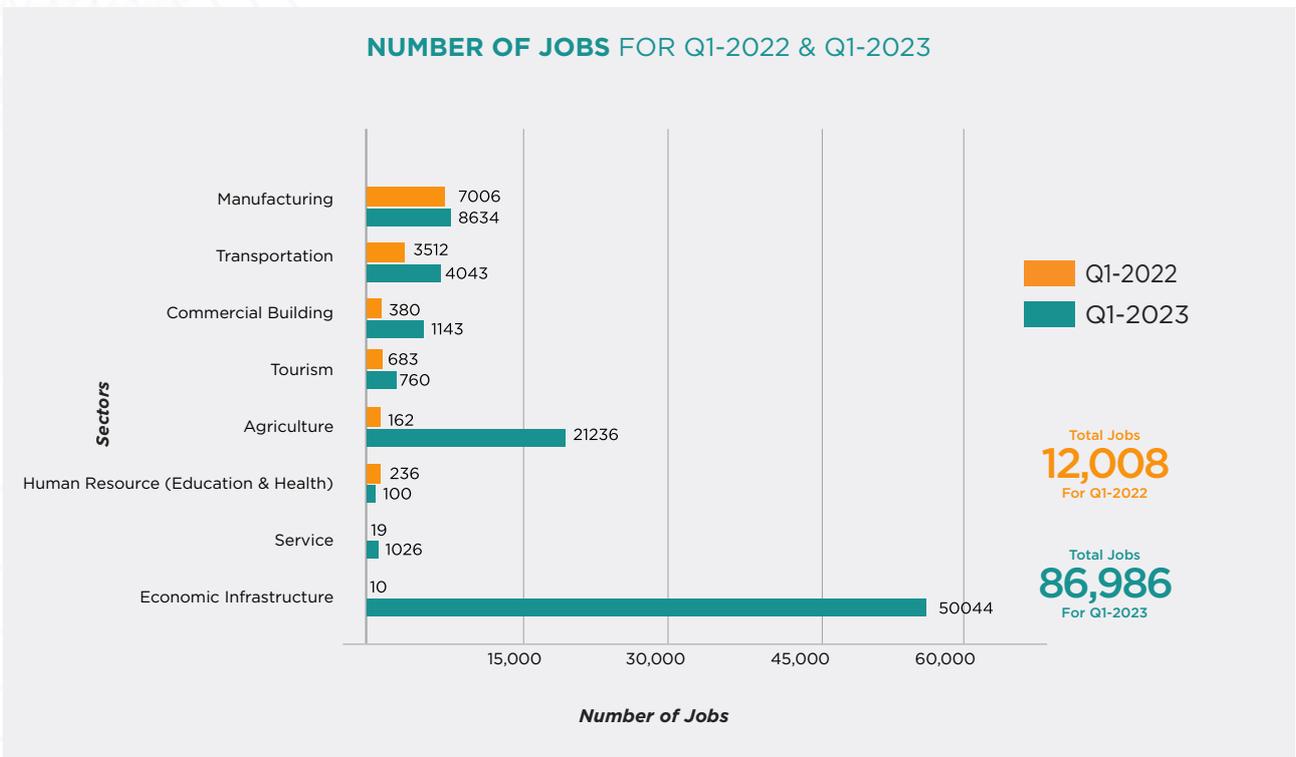
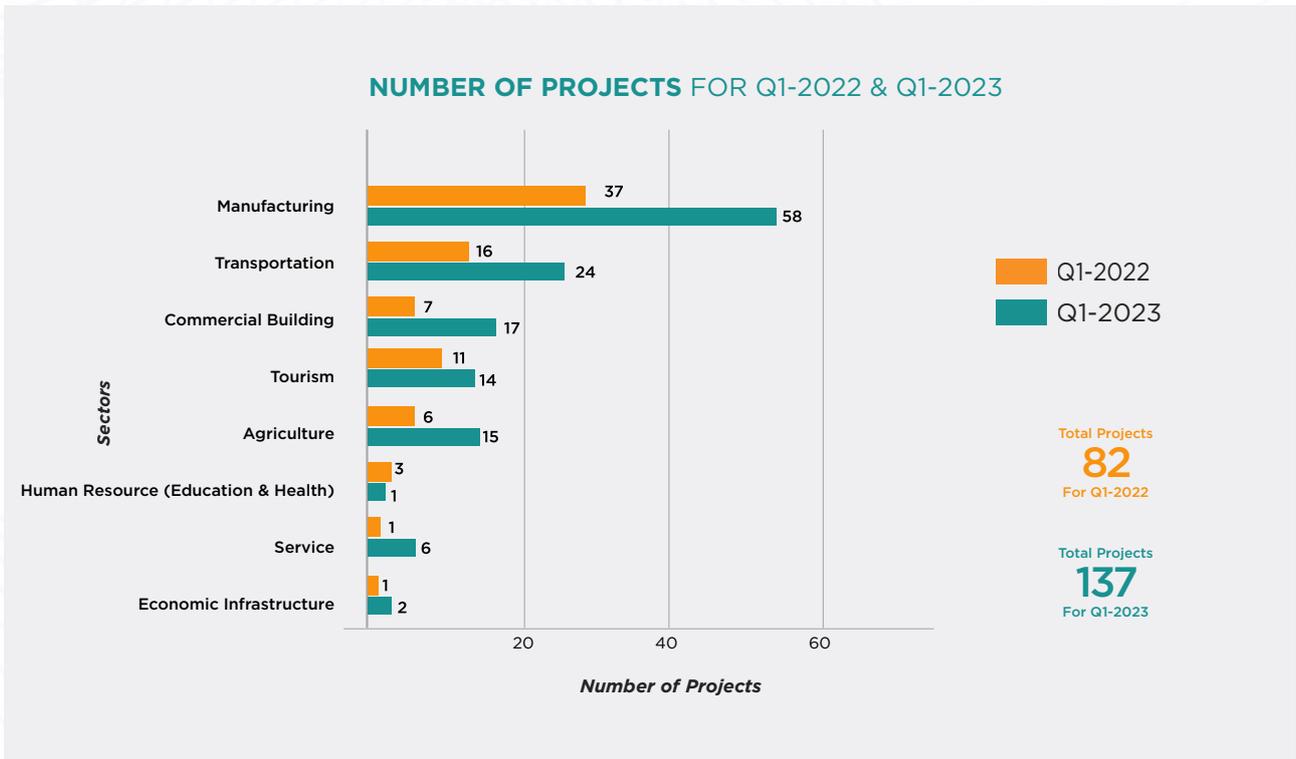


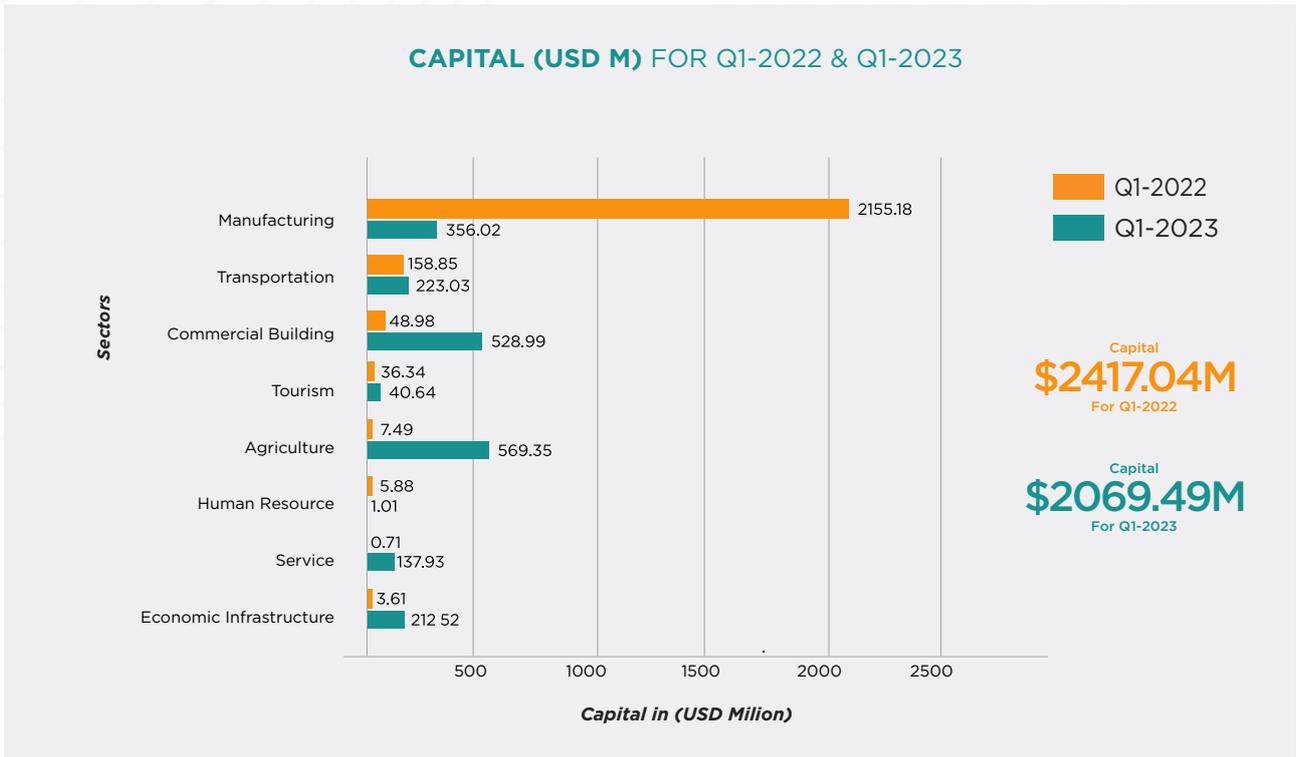
Source: TIC, 2023.

3.2. TIC Registered Investments by Sector

During Q1 manufacturing sector recorded a significance performance of 58 registered projects, 8634 jobs to be created and an estimated capital of US\$ 356 million, followed by the Transport and Commercial Building sectors, as indicated in Figure 3.2.

Figure 3. 2: Summary of investments by Sector



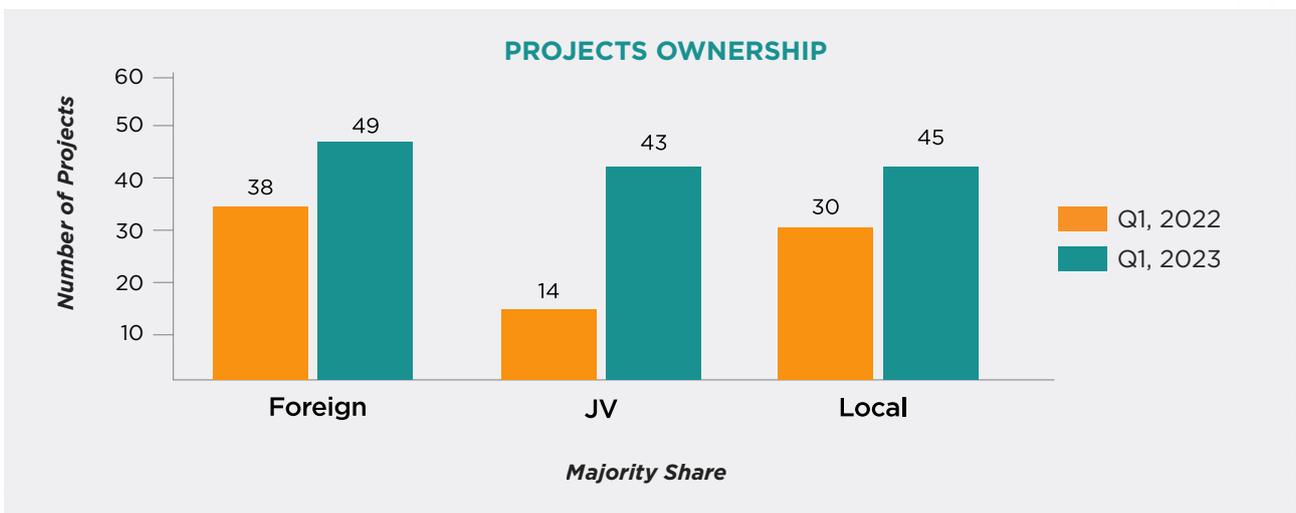


Source: TIC, 2023.

3.3. Projects Ownership (Local, Joint Venture & Foreign)

The ownership of projects registered in Q1 has increased for both foreign, joint venture (JV), and local. Foreign ownership of the projects registered has increased to 49 projects, compared to 38 projects recorded in the same period in 2022. In terms of JV ownership, it has increased to 43 projects in Q1 from 14 projects in the same period last year. Meanwhile, local ownership of the projects has increased to 45 from the 30 projects marked in the corresponding quarter in 2022, as shown in Figure 3.3.

Figure 3.3: Projects Ownership



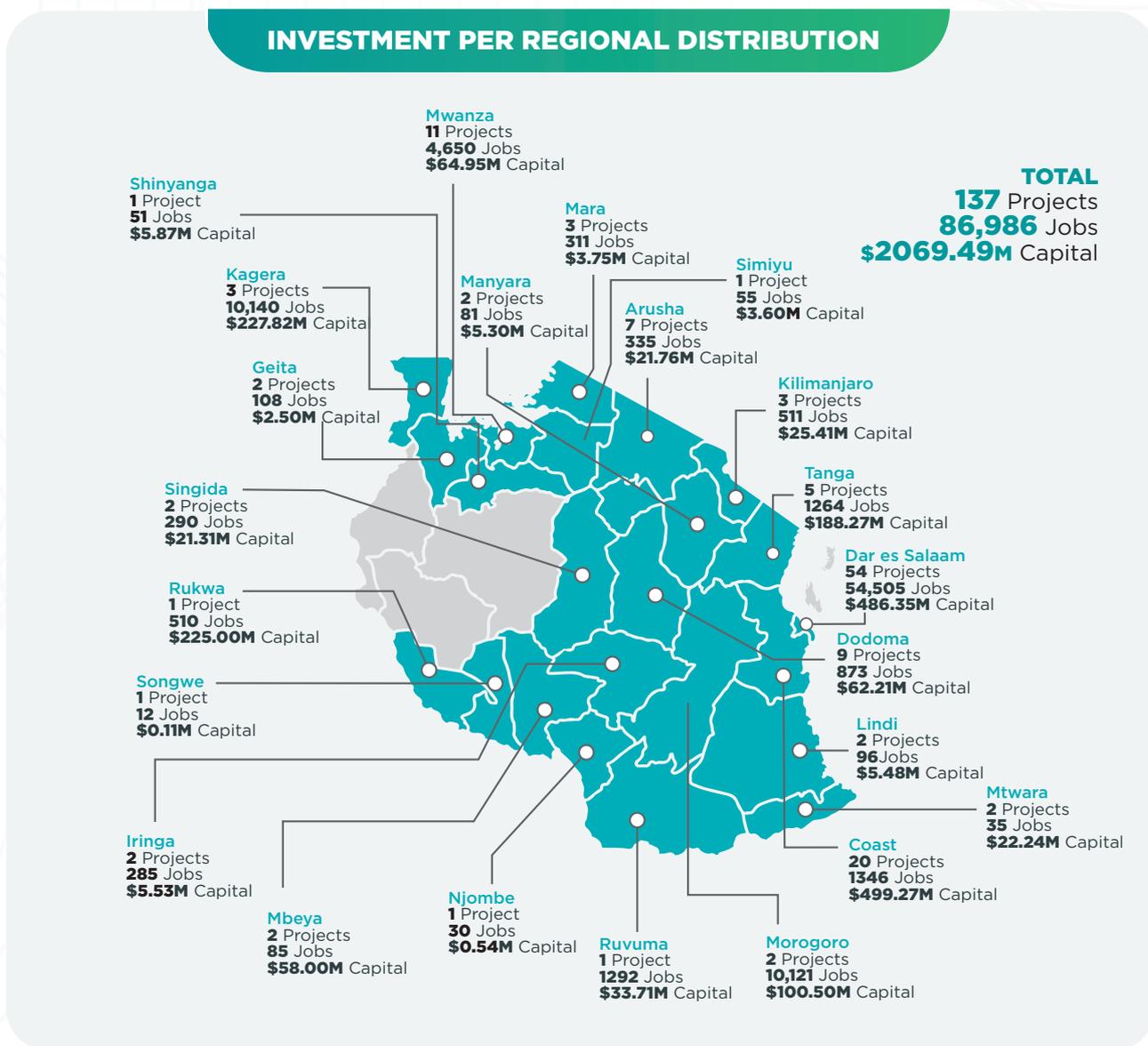
Source: TIC, 2023.



3.4. Regional Distribution of Projects

In Q1 the projects are primarily concentrated in Dar es Salaam, which attracted 54 projects, followed by Pwani (20 projects) and Mwanza (11 projects). All the projects registered are expected to invest a total of US\$ 2,069.48 and create 86,986 jobs when operating in full swing. Figure 3.4 portrays projects registered per region in Tanzania Mainland.

Figure 3. 4: Investment Distribution by Region

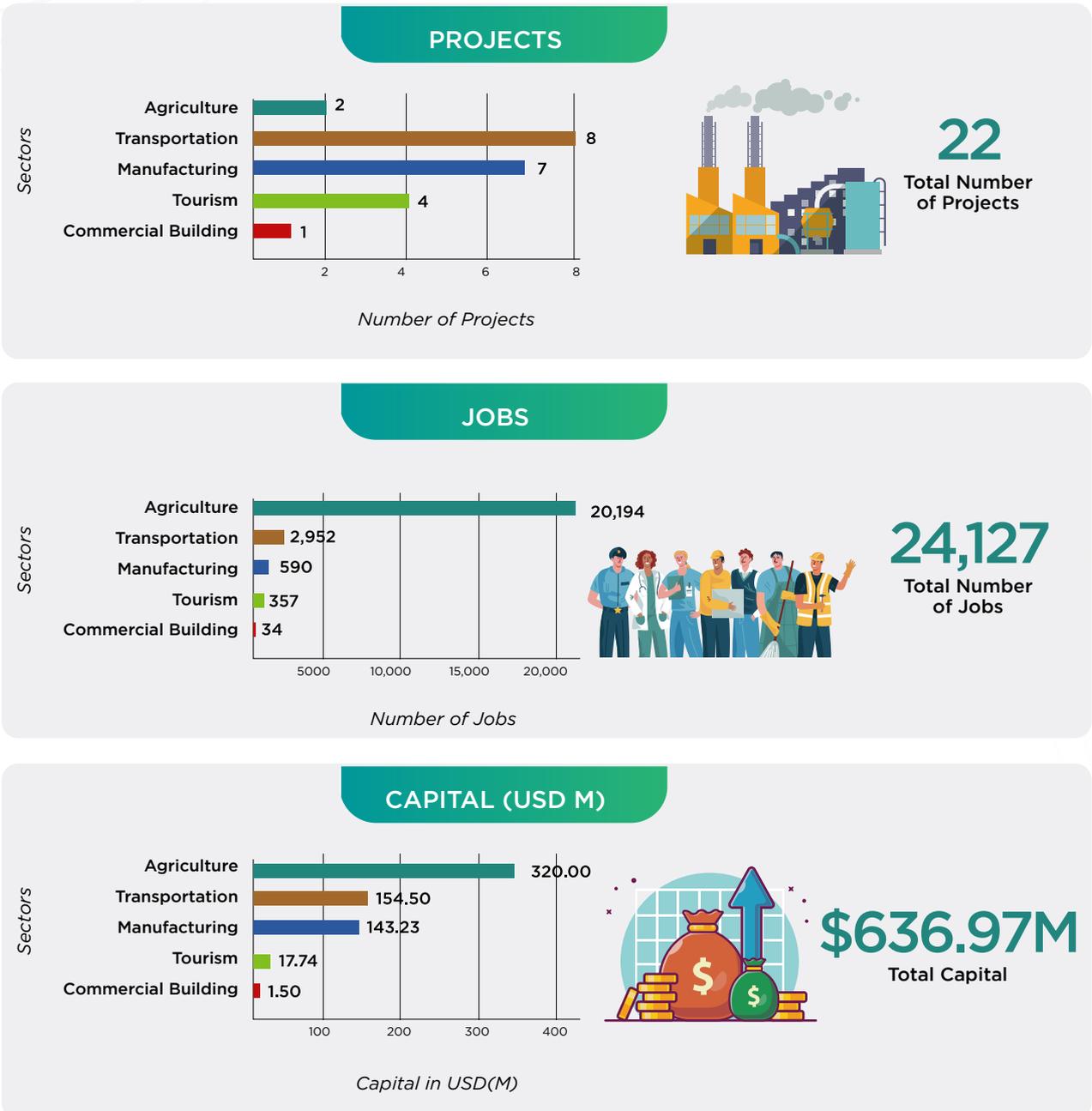


Source: TIC, 2023.

3.5. Expansion Projects Registered

In Q1 of 2023, twenty-two (22) expansion/rehabilitation projects were registered with the expectation of creating 24,127 jobs and investing US\$ 636.97 million compared to the 13 projects recorded from January-June, 2023. Figure 3.5 highlights the expansion projects undertaken in the five sectors during Q1 of 2023. Data portrays the impact of the New Investment Act, No. 10 of 2022, and investors reinvested profits in the Agriculture, Commercial Building, Manufacturing, Tourism and Transportation sectors.

Figure 3. 5: Expansion Registered Projects



Source: TIC, 2023

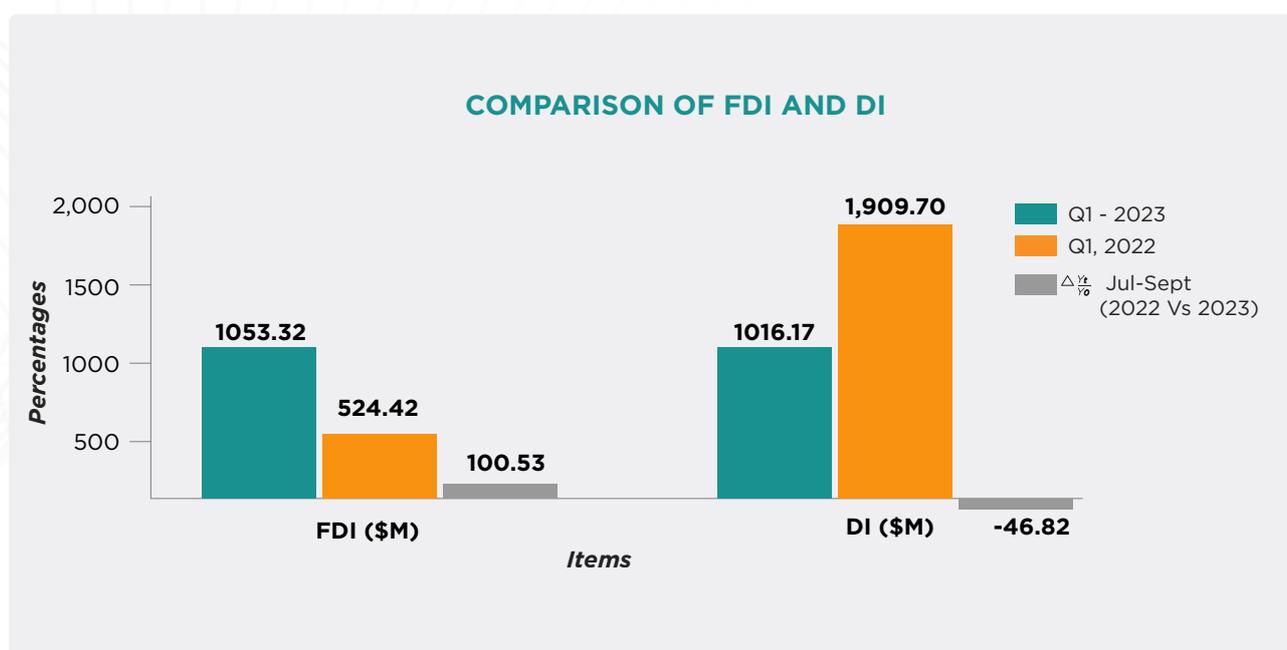
3.6. Analysis of FDI and DI

3.6.1. Comparison of FDI and DI

TIC continues encouraging and facilitating both domestic and foreign investments. Q1 data indicate that Domestic Investments (DIs) accounted for 49 % of total approved investments or US\$ 1016.174 million. In comparison, Foreign Direct Investments (FDIs) accounted for 51% of total approved investments or US\$ 1053.32 million.

The data shows a significant increase in Foreign Direct Investment (FDI) from Q1,2022 to Q1, 2023, with a percentage change of approximately 100.53%. This indicates a substantial influx of foreign capital into the country, which can be indicative of increased confidence in the country's economic prospects or potentially attractive investment opportunities.

Figure 3. 6: Comparison of FDI and DI



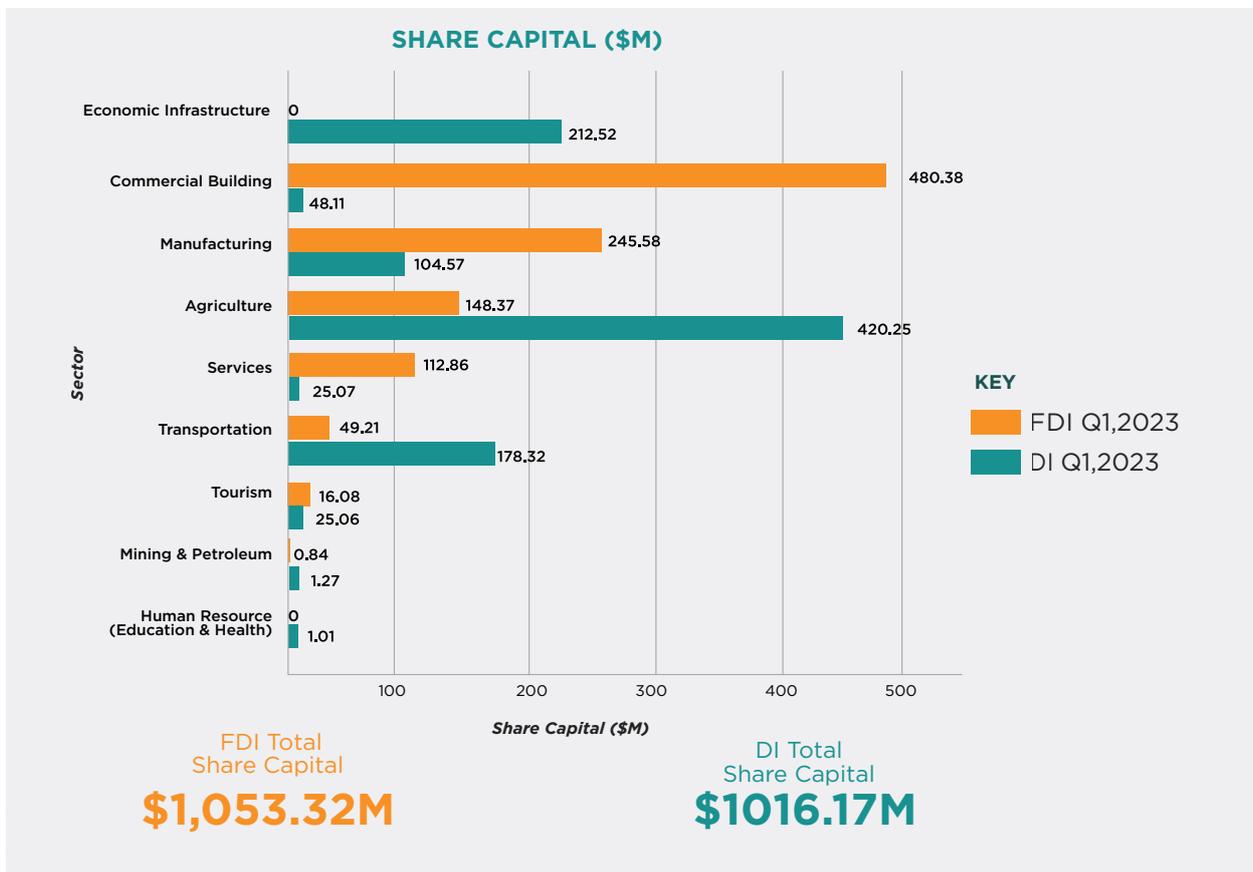
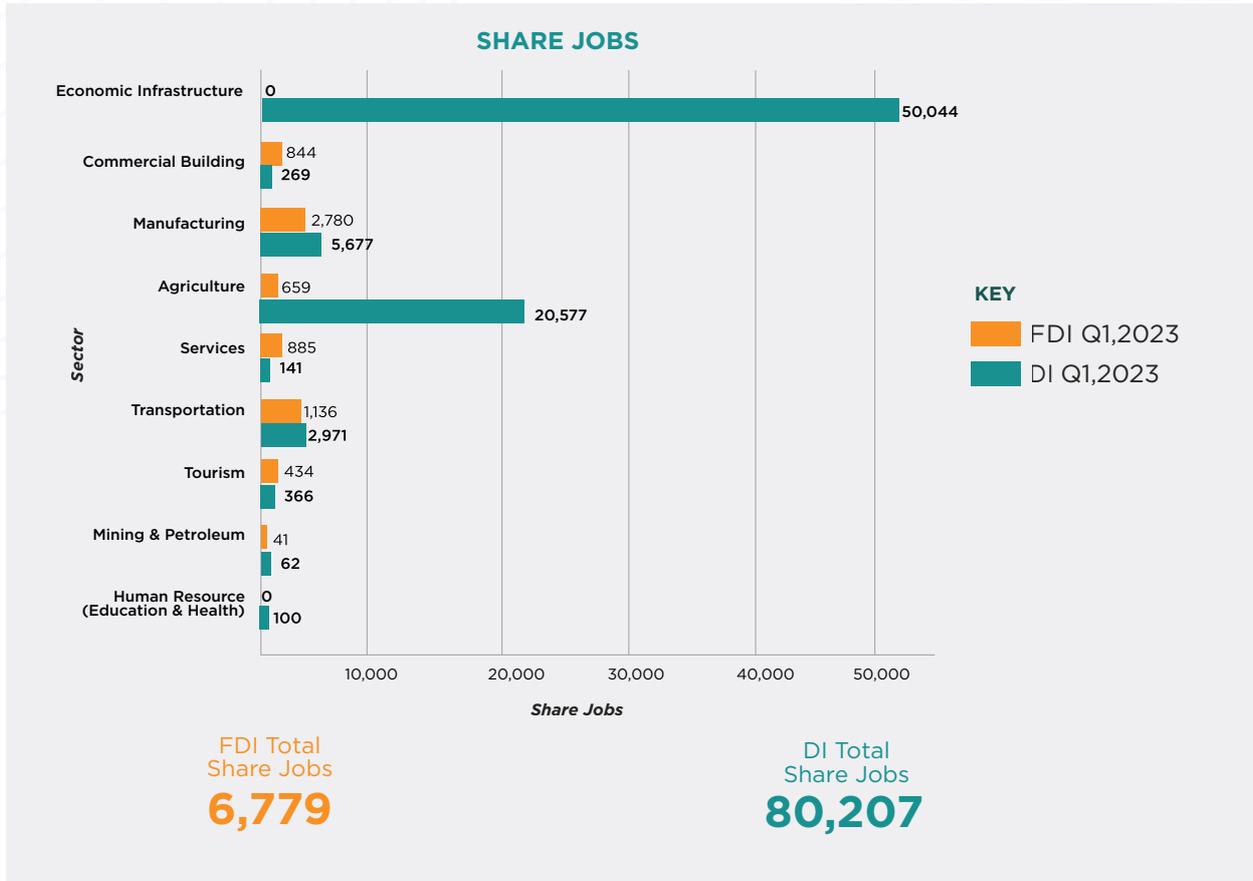
Source: TIC, 2023

3.6.2. Sources of FDI and DI

3.6.2.1. By Sector

During the first quarter, Commercial Building, Manufacturing, Agriculture, Services, and Transportation were the top five sectors in attracting FDI. These sectors also led in terms of expected job creation and the value of investments registered. However, the top sectors in attracting DI are Agriculture, Economic Infrastructure, Transportation, Manufacturing, and Commercial Building.

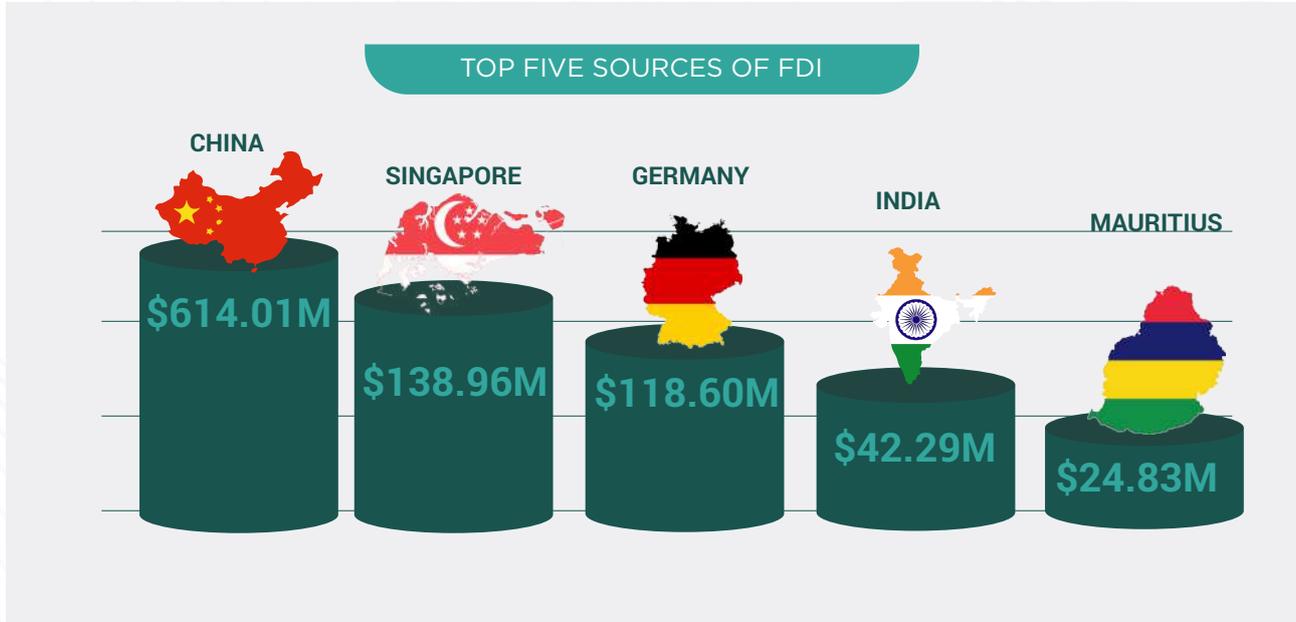
Figure 3. 7: Sources Of FDI and DI



3.6.2.3. FDI by Country

The top five sources of FDI recorded in Q1 were, China, Singapore, Germany, India and Mauritius as indicated in Figure 3.8.

Figure 3. 8: Top Five Sources Of FDI



Source: TIC, 2023.

SECTION FOUR

ONE-STOP FACILITATION CENTRE (OSFC) SERVICES

4.1. INTRODUCTION

Tanzania Investment Centre is committed to providing a fast and efficient business process to investors seeking to obtain all necessary permits, licenses, approvals, consents, authorizations, registrations, and other compliance matters required by laws to set up and operate an investment in the country. The Centre has strengthened its OSFC, which is a group of 12 institutions that operate under one roof. Additionally, the Monitoring and Evaluation (M&E) system is well-administered to ensure that all projects under TIC's jurisdiction are well-tracked and assessed in accordance with the New Investment Act, No. 10 of 2022. Aftercare services are also available to help investors overcome any difficulties and encourage them to reinvest their profits.

4.2. IMPLEMENTATION PROGRESS FOR SAMPLED PROJECTS (STRATEGIC INVESTORS CATEGORY)

As part of our commitment to diligently monitor investment projects, the table below indicates a comprehensive analysis of the 16 projects (strategic and special strategic projects) under our purview during the current quarter. The projects, spanning various sectors, namely Building materials (4 projects), Gas manufacture/LPG processing (2 projects), Agro processing (8 projects), Fertilizer (1 project), and Industrial park (1 project), have progressed through different stages, with some currently in the expansion phase.

Monitored projects shows significant achievement, where by 52 percent of the projected capital is already injected to the projects, reflecting the unwavering commitment and confidence of stakeholders. Additionally, 85 percent of the projected employment has been generated, encompassing both permanent and temporary positions, thereby contributing substantially to the local workforce and fortifying the socio-economic landscape of the region. The analysis indicates a positive trajectory for both employment and capital inflow, with an anticipated upward trend as the projects advance further in their execution. This projection underscores the potential for sustained growth and prosperity in the near future.

Table 4.1: List of Sampled Strategic and Special Strategic Projects Monitored

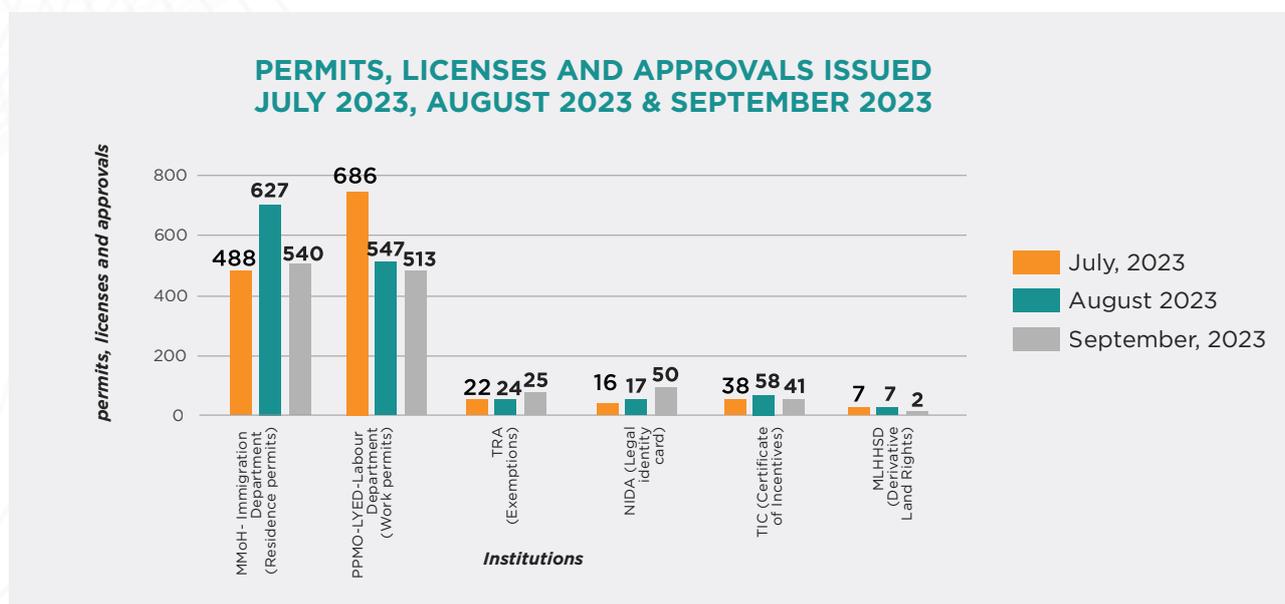
SECTOR/ACTIVITIES	PROJECTED EMPLOYMENT (DIRECT AND INDIRECT)	ACTUAL EMPLOYMENT (DIRECT AND INDIRECT)	PROJECTED CAPITAL (MIL USD)	ACTUAL CAPITAL (MIL USD)
Building materials (Cement, Steel, Gypsum boards)	10,051	1,590	977.00	944.70
Gas /LPG Processing and Bulk Storage facilities	17,500	3,095	424.97	112.00

SECTOR/ACTIVITIES	PROJECTED EMPLOYMENT (DIRECT AND INDIRECT)	ACTUAL EMPLOYMENT (DIRECT AND INDIRECT)	PROJECTED CAPITAL (MIL USD)	ACTUAL CAPITAL (MIL USD)
Agro processing (Rice, Edible Oil, Sugar)	44,950	77,459	1,713.45	753.70
Fertilizer	19,500	1,381	180.00	31.00
Industrial park	7,000	1,000	327.40	30.00
Total	99,001	84,525	3,622.82	1,871.40
Percentage		85		52

4.3. FACILITATION SERVICES PROVIDED AT OSFC

The OSFC supports investors in a fast-track manner. During this quarter Investors were facilitated to obtain Certificate of Incentives; Company Registration; Business and Industrial Licenses; Residence and Work Permits; Land Acquisition; Issuing Derivative Right; Environment Certificates; Standard Product Certificates, and Licenses for both Food and Drugs. Others include Occupation, Health Safety Compliance Certificate; Tax Identification Number (TIN) and Tax Exemption; National Identity for Non-Citizens, and Electricity Supply support as indicated in Figure 4.1.

Figure 4. 1: Permits, Licenses and Approvals issued

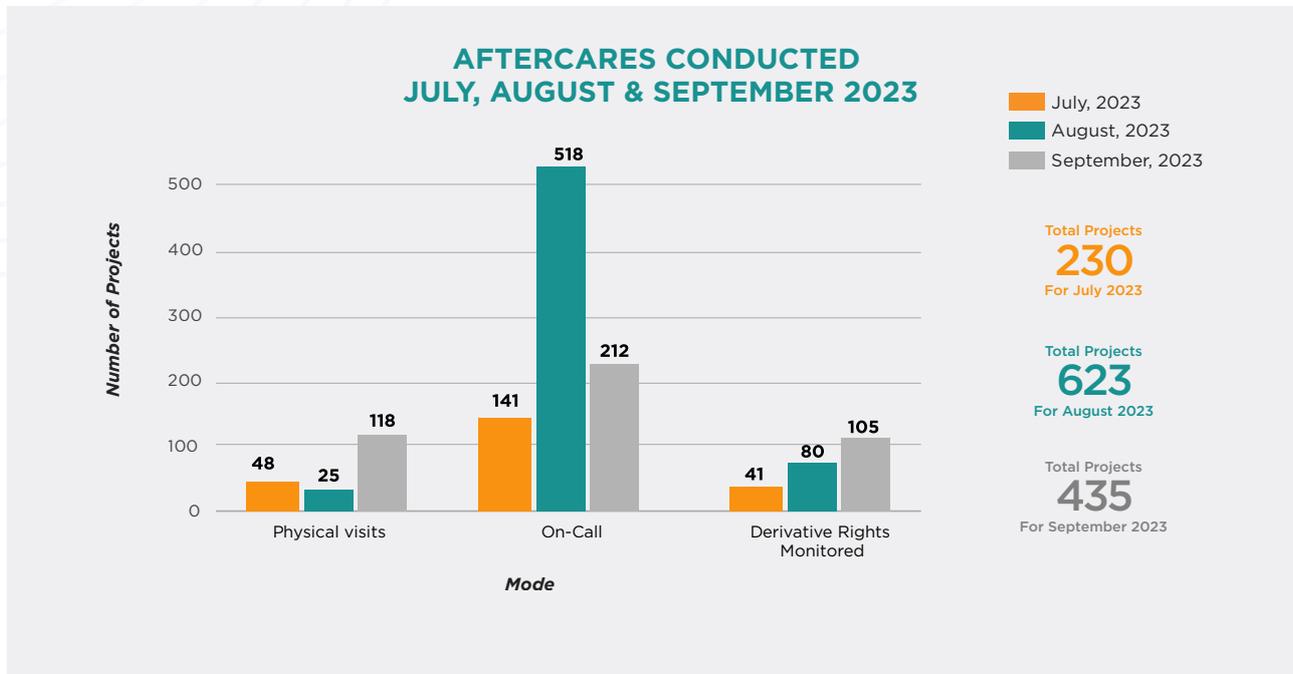


Source: TIC 2023.

4.4. OTHER SERVICES PROVIDED AT THE OSFC

4.4.1. Aftercare Services to Investors

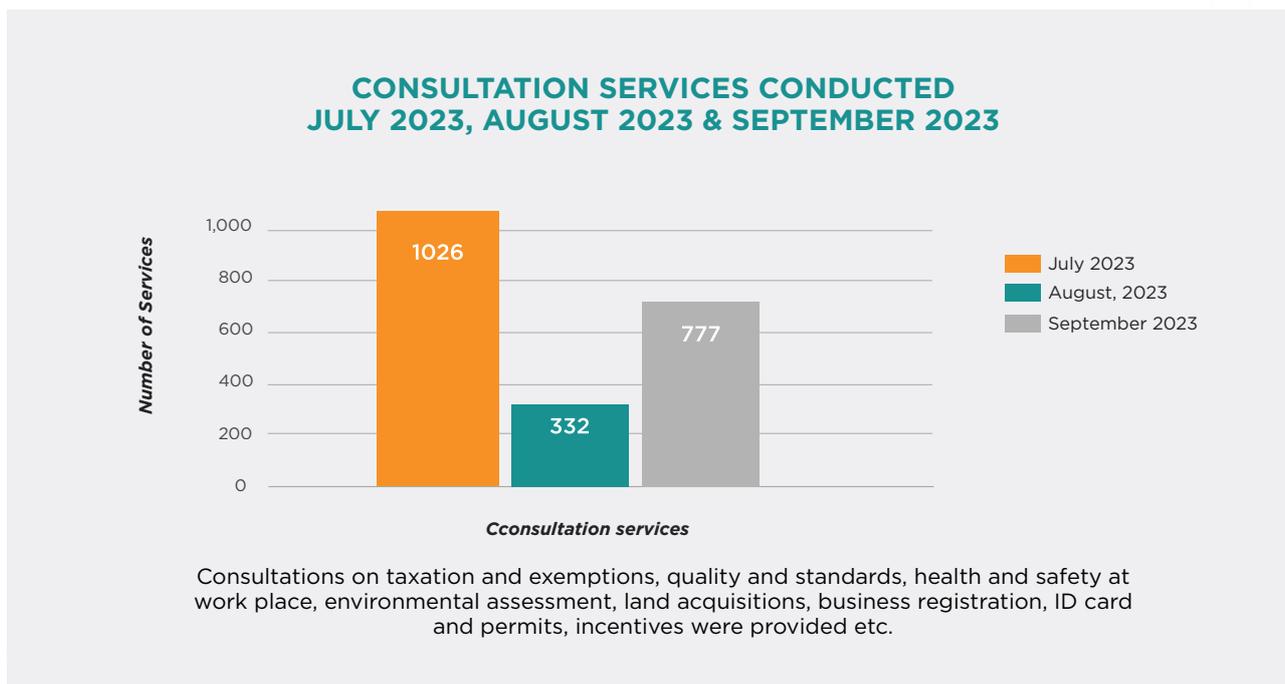
Figure 4. 2: Aftercares conducted



Source: TIC, 2023

4.4.2. Consultation Service

Figure 4. 3: Consultation Services (Consultations done by TIC officials at our offices in zones & Headquarters)



Source: TIC, 2023



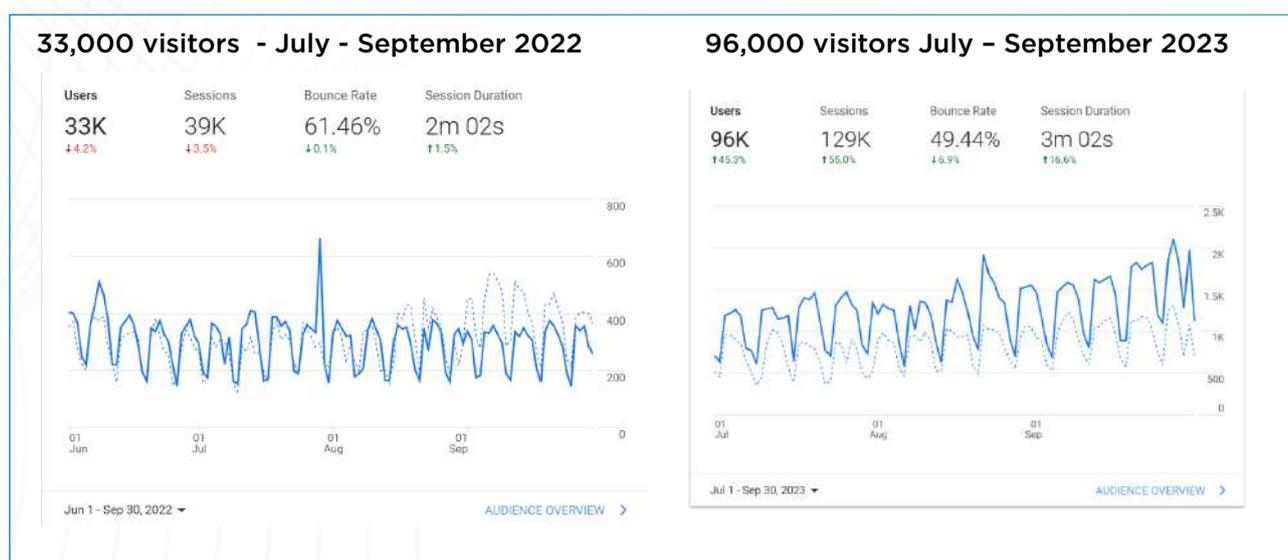
4.5. INVESTMENT CALL CENTRE (ICC)

During Q1 the ICC has gained significant attention from stakeholders. Our call Centre has made significant progress in attending to inquiries, with a total of 151 inquiries being attended to during this period. The inquiries received were related to work permits, residency permits, investment opportunities, and other investment-related topics.

4.6. TREND OF VISITORS IN E-REGULATIONS PLATFORM

In informing the world on the reforms undertaken by the government, especially on administrative, legal and regulatory frameworks, Tanzania Investment Centre embedded the e-Regulations portal in the TIC's website that indicates the investment and business processes. In Q1, the visitors increased by 190.91% to 96,000 compared to 33,000 visitors in the corresponding period last year. Similarly, the sessions increased significantly by 230.77 % to 129,000 in the Q1 from 39,000 in the same quarter in 2022.

Figure 4. 4: Trend of visitors in e-Regulations



Source: Tanzania e-Regulations (September 2023).

4.7. MERGERS AND ACQUISITIONS OF FIRMS

The prosperity of the M&A plays a significant role in the country's economic development and inclusive growth. During Q1 thirteen (13) firms were acquired worth US\$ 2,463.74 million compared to eight (8) firms/companies acquired worth US\$ 5,990.45 million in a similar period in 2022 as indicated in Table 4.2

Table 4.2: Mergers and Acquisition Investments

Sectors	Nature	Jul-23		Aug-23		Sep-23		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Agriculture	Acquisition	0	0	1	3.8	0	0	1	3.8
Mining	Acquisition	2	11.61	0	0	2	15	4	26.61
Finance	Acquisition	1	2,337.19	0	0	0	0	1	2337.19
Health	Acquisition	4	17.49	0	0	0	0	4	17.49
Telecommunication	Acquisition	0	0	1	27.5	1	50.75	2	78.25
Real Estate	Acquisitions	0	0	0	0	1	0.4	1	0.4
TOTAL		7	2,366.29	2	31.30	4	66.15	13	2,463.74
Sectors	Nature	Jul-22		Aug-22		Sep-22		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Mining	Acquisition	1	100.3	0	0	0	0	1	100.3
Manufacturing	Acquisition	1	1.37	0	0	0	0	1	1.37
Forestry	Acquisition	0	0	1	151	0	0	1	151
Renewable Energy	Acquisition	1	0.1	0	0	1	74.43	2	74.53
Transport and Logistic	Acquisition	1	5,470.55	0	0	1	176.7	2	5647.25
Oil and Gas	Acquisition	0	0	0	0	1	16	1	16
Total		4	5,572.32	1	151.00	3	267.13	8	5,990.45

Source: FCC, 2023.



SECTION FIVE INVESTORS STORIES

TANZANIA'S SAPPHIRE FLOAT GLASS FACTORY LAUNCHES PRODUCTION

In a significant leap toward economic prosperity, Tanzania's Sapphire Float Glass Factory, a cutting-edge glass production facility, has officially commenced operations. The project, upon completion, is set to possess an impressive production capacity, standing as a beacon of progress in glass manufacturing not only within Tanzania but also in East and Central Africa.



Inaugurating the launch of this industry, H.E Dr. Samia Suluhu Hassan the President of United Republic of Tanzania emphasized the transformative role played by such initiatives in the country's economic growth, job creation, and overall enhancement of Tanzanians' quality of life. She extended a warm invitation to companies, both established and new, from China and other nations to explore business opportunities and investments in Tanzania.

"These initiatives, established or invested in by Chinese companies, including the Sapphire Float Glass (Tanzania) Company Limited serve as a vivid example of projects that form a vital foundation for our country's economic growth, job creation, and the improvement of Tanzanians' quality of life. I take this opportunity to invite all companies investing in Tanzania to consider our country as the prime destination for investment on the African continent. Furthermore, I extend a warm welcome to new companies from China and other nations to explore business opportunities and investments in Tanzania."

Picture 5. 1: Her Excellency Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania receives explanation on the glass manufacturing process.



The factory's first production line is geared to yield a remarkable 700 tonnes of float glass, toughened glass, and mirrors daily, while the second line targets an output of 500 tonnes per day. This substantial production capacity is poised to not only meet but exceed the demand for glass in Tanzania and other East African countries under the EAC Common Market.

Sapphire Float Glass (Tanzania) Company Limited's ambitions extend far beyond basic glass production. The company plans to diversify its offerings, venturing into the production of glass bottles, cups, car glass, and other relevant items, thereby bolstering its economic footprint. This ambitious venture has attracted an estimated investment of more than US\$310 million in foreign direct investment, underscoring its significance in the country's economic landscape.

During a recent visit to the project site, the Minister of State, President's Office - Planning and Investment, Prof. Kitila Mkumbo, commended the remarkable progress. He emphasized that upon completion, the factory would stand as the largest float glass production facility in East and Central Africa. This establishment heralds a transformative era in glass manufacturing, promising to fuel the nation's economic prosperity significantly.

Sourcing over 80% of its raw materials locally, the factory's operations are primed to stimulate the domestic market, fostering self-sufficiency and economic growth. The Sapphire Float Glass (Tanzania) Company Limited brings with it a host of economic advantages, including a considerable reduction in Tanzania's import expenditure for glass products, a substantial increase in foreign exchange earnings, and a significant expansion of exports to neighboring countries.

The economic impact of the venture is not limited to job creation within Tanzania. It promises over 1,655 direct jobs upon commencement of operations, in addition to generating 6,000 indirect positions. The potential annual export revenue from this venture is estimated to reach USD 75 million, with 70-80% of the products earmarked for international markets.



Picture 5. 2: H.E Dr. Samia Suluhu Hassan, President of United Republic of Tanzania officially launching Sapphire Float Glass Tanzania Co. Limited



Picture 5. 3: H. E. President of the United Republic of Tanzania Dr Samia Suluhu Hassan and the Minister of Industry and Trade visiting the Sapphire Float Glass Tanzania Limited.

SECTION SIX

INVESTMENT EVENTS AND MISSIONS

6.1. INTRODUCTION

In the first quarter of this year, several significant events occurred that left a lasting impact not just on Tanzania Investment Centre (TIC) but on the entire nation. TIC actively participated in Tanzania's hosting of the AGRF Summit, which took place in Dar es Salaam from September 5th-6th, 2023. The summit attracted heads of state from across Africa and over three thousand participants from the continent. TIC shared investment opportunities in showcasing Tanzania sessions which can be accessible by scanning the following QR Codes.



AGRICULTURE VIDEO



LIVESTOCK VIDEO



BLUE ECONOMY VIDEO



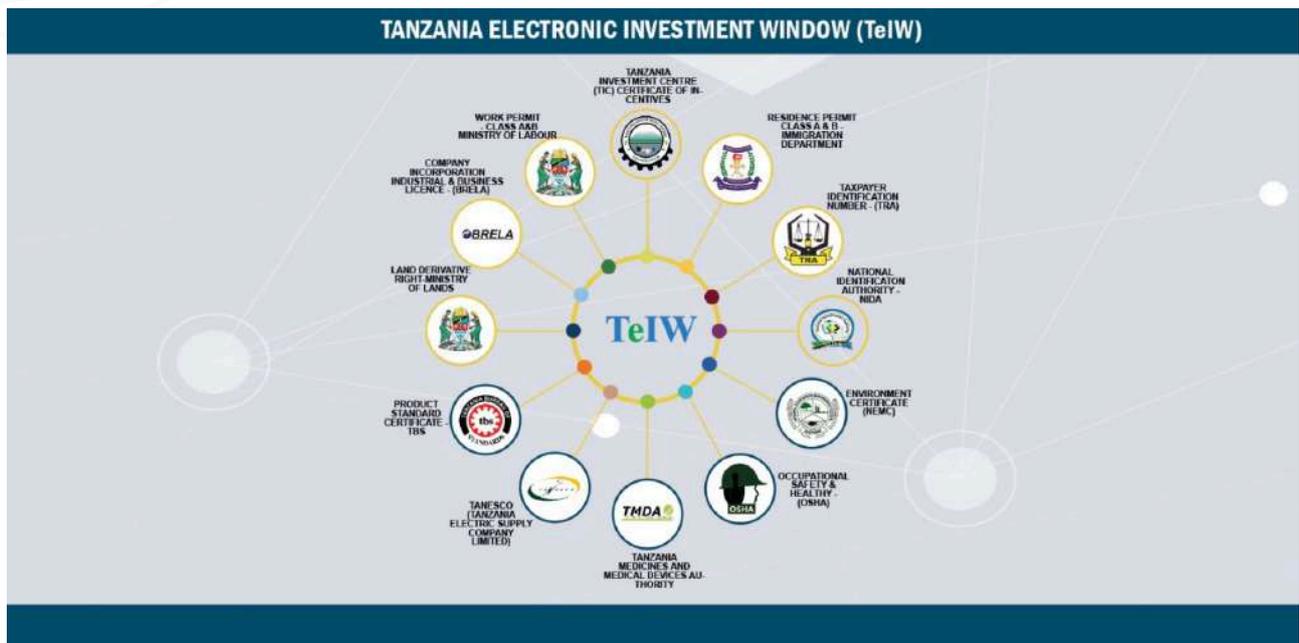
**SUBSECTOR PROFILES:
AGRICULTURE,
LIVESTOCK AND FISHERIES**



AGRICULTURE PROJECTS

Additionally, TIC witnessed the official opening of Sapphire Float Glass (Tanzania) Company Limited, a large glass manufacturing plant in East and Central Africa. This event was inaugurated by the President of the United Republic of Tanzania, Her Excellency Dr. Samia Suluhu Hassan on September 20th, 2023.

TIC has also taken steps towards automating its services to keep up with advancing technology, bringing the world closer through its services. Investors can now access TIC services through the TeIW system, along with other tools such as the Investors Service Provider (ISP) and the National Investment Promotion Campaign (NIPC). This system was launched by His Excellency Kassim Majaliwa Kassim, the Prime Minister of the United Republic of Tanzania.





6.2. TRANSFORMING THE FUTURE, AGRF EMPOWERING TANZANIA'S YOUTH IN AGRIBUSINESS:

The Africa Food Systems Forum 2023 (AGRF) has emerged as a beacon of hope, channelling significant funding to transform Tanzania's youth landscape. The Building Better Tomorrow Youth Initiative for Agribusiness (BBT-YIA), has recently received a monumental boost through AGRF funding, ushering in a transformative era for the nation's young agripreneurs. With a staggering investment of USD 500 million, this initiative has set the stage for empowering Tanzania's youth and catalyzing a revolution in the agricultural sector.



Agri Paving The Way For Growth

AGRF 2023 held in Dar es Salaam Tanzania, was a pivotal platform fostering agricultural development across the African continent. Through carefully curated funding mechanisms, AGRF has become a catalyst for socio-economic transformation, particularly through the BBT-YIA initiative. This substantial financial infusion stands as a testament to AGRF's commitment to nurturing agribusiness ventures and uplifting young entrepreneurs in Africa.



Picture 6.1: President of the United Republic of Tanzania Her Excellency Dr. Samia Suluhu Hassan speaking in a panel discussion on issues of agriculture and the youth during the ongoing AGRF Meeting at the Julius Nyerere International Convention Centre (JNICC) in Dar es Salaam on 7th September 2023.



Picture 6.2: Prof. Kitila Mkumbo, Minister of State for Planning and Investment, presented to Prime Minister Kassim Majaliwa Majaliwa with an award on behalf of the President of United Republic of Tanzania H.E. Dr. Samia Suluhu Hassan. The recognition acknowledges President Samia Suluhu Hassan's exceptional efforts in promoting investment in Tanzania.

Key Development Partners Unite

The collaborative effort between key development partners and the Tanzanian government has paved the way for this monumental initiative. The African Development Bank, World Bank, Alliance for a Green Revolution in Africa (AGRA), the International Fund for Agricultural Development, and the United States Agency for International Development (USAID) have joined forces, demonstrating a shared vision for empowering Tanzania's youth.

Unveiling the Supporters

Minister of Agriculture for the United Republic of Tanzania, Hussein Bashe unveiled the esteemed development partners, each with their committed funding. Notable contributors include the African Development Bank (USD 100 million), the World Bank (an additional USD 300 million), the Alliance for a Green Revolution in Africa (AGRA) and its partners (USD 40 million), and the International Fund for Agricultural Development (USD 60 million). Their combined commitment of USD 500 million is a testament to the collaborative spirit driving this transformative project. Additionally, the United States Agency for International Development (USAID) stood among the esteemed partners declaring their funding commitment.

Youth Town Hall: Shaping the Future

The significant commitment from these development partners was announced at the Youth Town Hall, a pivotal event held on the fringes of the Africa Food Systems Forum 2023 in Dar es Salaam. This forum served as a crucial platform for developing the youth agenda, informing policies, and creating programs aimed at empowering young people.

Minister's Vision for the Youth

Minister Bashe passionately conveyed a vision exceeding 2 billion US dollars for the next six years, emphasizing the international community and development partners' unwavering support for the flagship BBT program. He highlighted the government's comprehensive approach within BBT, encompassing the entire agricultural ecosystem, from inputs and production to processing, market access, and consumption.

President of Zanzibar Advocacy

The presence of Zanzibar President Dr. Hussein Mwinyi added further weight to the occasion. Leading the fundraising efforts for the BBT program, Dr. Mwinyi emphasized the growing political will in Africa to support the youth and women in agribusiness. He outlined how the BBT program, through participatory strategies and implementation plans, would generate employment opportunities, addressing the challenges faced by youth and women, including the lack of resources, skills, and capital.

US Support: A Steadfast Alliance

US Ambassador to Tanzania, Michael Battle, reiterated his country's commitment to bolstering Tanzania's agricultural systems, including vital programs like BBT. He disclosed significant USAID investments, including USD 8 million for the USAID Tumbani Kupitia Vitendo (Hope through Action) project, a groundbreaking five-year partnership with the Jane Goodall Institute. An additional USD 2.1 million will enhance the climate resilience of coasts and fisheries in Tanzania through the USAID Heshimu Bahari (Respect the Ocean) project.

Championing African Climate Leadership

These initiatives align with USAID's broader participation at the Africa Climate Summit, where an impressive USD 34 million were pledged to support African climate leadership, fostering economic growth and prosperity continent-wide.

In this momentous collaboration between nations and organizations, the path to a vibrant, empowered future for Tanzania's youth in agriculture has been illuminated. With significant financial backing and unwavering support, the nation's young agripreneurs are poised to shape a prosperous, sustainable tomorrow for Tanzania and contribute meaningfully to the continent's agricultural renaissance.

6.3. TRANSFORMING TANZANIA'S INVESTMENT SERVICE DELIVERY: THE DAWN OF THE TANZANIA ELECTRONIC INVESTMENT WINDOW (TEIW)

In a bold stride toward economic prosperity, the Sixth-Phase Government of Tanzania has unveiled a groundbreaking initiative set to transform the nation's investment climate. The introduction of the Tanzania Electronic Investment Window (TeIW) on September 25th, 2023, orchestrated by the esteemed Tanzania Investment Centre (TIC), has ushered in a new era of opportunity and efficiency. This innovative online single window registration platform stands as a testament to the government's unwavering dedication to fostering economic growth and simplifying the intricate web of business regulations, offering instant business registrations, licencing and certification.



Picture 6. 3: Prime Minister of the United Republic of Tanzania, Hon. Kassim Majaliwa Majaliwa getting briefed on the TeIW from TIC Executive Director Mr. Gilead J. Teri

6.4. SIMPLIFYING COMPLEXITIES: THE POWER OF THE ONE-STOP FACILITATION CENTRE

At the heart of this transformative leap stands the One Stop Facilitation Centre (OSFC), nestled under the umbrella of the Tanzania Investment Centre (TIC). This pioneering initiative integrates state-of-the-art Information and Communication Technology (ICT) systems and databases, laying the foundation for a streamlined investor experience.

Prime Minister Kassim Majaliwa underscored the TelW system's monumental significance, stating, "It is expected to tackle myriad challenges, from bureaucracy to curbing fraudulent activities, which have previously led to significant national revenue losses."

The TelW system encompasses two phases and the first phase acts as a nexus, connecting various essential services offered by entities like NIDA, TRA, BRELA, lands, Labor, immigration and TIC, thereby propelling Tanzania into a realm of unparalleled efficiency and transparency.

Empowering Investors, Bridging Nations: Unveiling the Potential

The launch of TelW not only marked the inception of a revolutionary system but also heralded the introduction of the Investors Service Providers (ISPs) Guidelines and the National Investment Promotion Campaign. These dynamic initiatives serve as beacons, illuminating investment pathways and bridging the divide between local aspirations and global opportunities.

The guidelines are designed to provide comprehensive assistance to investors, including support in preparing essential project documentation and obtaining the Certificate of Incentives. By registering service providers, TIC aims to create a more accessible platform for investors, enabling them to focus on their projects' development while complying with the country's regulations. The registered service providers will offer a range of services, from company registration to legal advice, enhancing the investment landscape in Tanzania.

Professor Kitila Mkumbo, Minister of State in the President's Office- Planning and Investment, emphasized, "Investments serve as the bedrock for job creation, foreign currency attraction, and economic diversification."

However, it's vital to dispel the misconception that TIC solely caters to foreign investors. Through a comprehensive educational approach, TIC's National Investment Promotion Campaign engages in media outreach, global conferences, influential leader seminars, and active participation in international exhibitions to enlighten stakeholders about the transformative changes underway.

Dr. Bilinith Mahenge, TIC's Board Chairman, emphasized, "This digital leap not only reduces operational costs and minimizes the time investors spend but also signifies a monumental shift toward a technologically advanced investment landscape."

The Executive Director of TIC Mr, Gilead Teri said Technology provides assurance in enhancing service delivery and will boost daily transactions.

"Technology will provide TIC with efficient and affordable approaches to accelerate its duties". Said Teri.

Towards a Technologically Advanced Future: TelW and Beyond

Underpinning this monumental transformation is the marvel of technology, a force driving Tanzania toward a future where efficiency, transparency, and boundless opportunities converge. The TelW's launch reverberated with acclaim from experts like Economist Dr. Isaac Safari, who recognized its potential to rebrand Tanzania as a premier global investment destination. To ensure the benefits of this technological marvel reach far and wide, TIC is fervently engaged in bolstering the nation's ICT skills.

As Tanzania sets its sights on a future where innovation fuels progress, the government's commitment to diplomatic efforts, infrastructure enhancements, legal reforms, and continuous technological advancements ensures that Tanzania stands not just as a regional powerhouse, but as a global beacon of investment opportunity. Welcome to the dawn of a prosperous, technologically advanced Tanzania, where the horizons of opportunity stretch as far as the imagination can reach!



Picture 6.4: Hon. Kassim Majaliwa Majaliwa (MP), the Prime Minister of the United Republic of Tanzania, officially launched the investment facilitation and promotion tools at an event organized by the TIC, September 2023



Picture 6. 5: The Prime Minister of the United Republic of Tanzania, Hon. Kassim Majaliwa Majaliwa (MP), in a group photo alongside honorable Ministers, Permanent Secretaries, the Chairman of TIC Board, Heads of institutions, and other government officials at the launching event for investment facilitation and promotion tools organized by the TIC.

6.5. MISSIONS

In its endeavour to promote Tanzania as a premier investment destination for FDI the TIC carries outbound missions to other countries and hosts inbound missions in order to market investment opportunities available in the country. During the first quarter (Q1) of financial year 2023/2024 the Centre conducted a total of 35 such missions and events. Through these missions TIC has developed 63 investment leads.

The teams set on these missions engaged prospective investors through presentations, project visits, G2B sessions and tete-a-tetes with companies' representatives in order to win leads.

6.5.1. Outbound Missions

During the first quarter (Q1) of financial year 2023/24 the Centre conducted a total of 6 such missions to 6 different countries namely China, Norway, Russia, Singapore, Thailand and Uganda. Through these missions TIC has developed 63 investment leads where Singapore leads with a total of 25 out of these leads.

The teams set on these missions engaged prospective investors through presentations, project visits, G2B sessions and tete-a-tetes with companies' representatives in order to win leads.



July 2023 – 2nd Russia - Africa Summit on Economic and Humanitarian Forum St Petersburg, Russia

Interest: Mining, Oil and Gas, Agriculture, Energy and Manufacturing

Output: 4 Russian companies registered their interest to invest in Tanzania



Picture 6. 6: Head of Tanzania's delegation to the Russia - Africa Forum Hon. Kassim Majaliwa Majaliwa (MP) – Prime Minister of the United Republic of Tanzania (R) and his wife Ms. Mary Majaliwa flanking Russia's President Vladimir Putin during the event.





August 2023 - The Africa - Singapore Business Forum - Singapore, Singapore

Interest: Manufacturing

Output: Reached over 50 companies where 25 have registered their interest to invest in Tanzania



September 2023 - East Africa Business and Investment Summit - Kampala, Uganda

Interest: All Sectors

Output: 2 companies registered their interest to invest in Tanzania.



September 2023 - 23rd China International Fair for Investment and Trade (CIFIT) - Xiamen, China

Interest: All Sectors

Output: 12 companies registered their interest to invest in Tanzania.



September 2023

Mission: 12th Business Summit organized by the Norwegian African Business Association - Oslo, Norway

Interest: Energy, Agriculture, Oil and Green technology

Output: 9 companies registered their interest to invest in Tanzania.



September 2023 - 68th Bangkok Gems and Jewelry Fair - Bangkok, Thailand

Interest: Mining

Output: 11 companies registered their interest to invest in Tanzania

6.5.2. Inbound Missions

TIC focuses not only on outbound but also inbound investment promotion missions. These are done within the country by hosting companies which are likely to invest in Tanzania. During Q1 the Centre hosted a total of 17 inbound missions.



Date: July, 2023
Hosted: Haryana – India Delegation visit to Tanzania
Participation: More than 100 delegates
Interest: Manufacturing, Pharmaceutical, Education, Transportation and Infrastructure development.



Date: July, 2023
Hosted: Delegation from Jilin Province, China
Participation: 5 delegates
Interest: Manufacturing



Date: July, 2023
Hosted: Delegation from Saudi Arabia
Participation: 4 delegates
Interest: Agriculture



Date: July, 2023
Hosted: India Delegation visit to Tanzania
Participation: 4 delegates
Interest: Agriculture (sugarcane), and manufacturing (pesticides and pharmaceuticals)



Date: September, 2023
Event: India-Tanzania Forum on Investment Opportunities in Clean Energy
Participation: 20 companies
Interest: Energy sector



Date: September, 2023
Event: B2G Meeting with a Business Delegation from Republic of South Korea
Participation: 50 delegates
Interest: Mining – refining of rare earth metals



Date: September, 2023
Hosted: A Delegation from Russia
Participation: 4 Companies, 10 Delegates
Interest: Agriculture, Energy and Manufacturing



Date: July, 2023
Hosted: Business Connect Program
Participation: more than 60 delegates
Interest: All sectors.



Date: August, 2023
Hosted: Delegation from China
Participation: 25 delegates
Interest: All sectors.



Date: August, 2023
Hosted: Indonesia-Tanzania Business Forum
Participation: More than 100 delegates
Interest: All sectors
Output: Presentation made and 1 company embarked to invest in fertilizer.



Date: August, 2023
Event: STANBIC's 2023 Economic Forum
Participation: More than 100 delegates
Interest: All sectors



Date: September, 2023
Hosted: Delegation from Chongqing, China
Participation: 6 Delegates
Interest: All Sectors



Date: September, 2023
Hosted: Delegation from Delegation from Hunan Province
Participation: 6 Delegates
Interest: All Sectors



Date: September, 2023
Event: Tanzania Energy Congress
Participation: 900 delegates, 100 exhibiting companies, 90 Ministerial, Governmental and Industry speakers, 30 country represented
Interest: Energy Sector – LNG, Renewable energy, EACOP project, Upstream Gas



Date: September, 2023
Event: Organized by the High Commission of India and Africa India Organization
Participation: 15 Companies
Interest: ICT Sector



Date: September, 2023
Event: China - Tanzania Business and Investment Forum
Participation: 500 delegates
Interest: All sectors



Date: September, 2023
Event: AGRF 2023 Summit
Participation: 5 Heads of State, 30 Ministers, 5,400+ delegates from 90 countries
Interest: Agriculture, Fisheries and Livestock

6.6. DOMESTIC INVESTMENT PROMOTION EVENTS

During Q1 TIC participated in 12 promotion events in various locations within the country. These events included, among others, the famous Dar es Salaam International Trade Fair commonly known as “Sabasaba” and the Nanenane Agriculture Exhibitions. The Nanenane exhibitions were carried out in all zones, with Southern Highlands Zone being the host of the event at national level. These events granted the TIC a chance to promote investment opportunities, brief the general public of its mandate and mission and finally secure investment leads as shown on table 6.1.

Table 6. 1: Domestic Investment Promotion Events Conducted by TIC team

S/N	Dates	Event	Participation	Sectors of Interest
1.	1st - 12th July, 2023	The 46th Dar es Salaam International Trade Fair (DITF)	More than 250	All sectors
2.	18th July, 2023	The European Business Group (EUBG) Event	About 30 participants	All sectors
3.	1st-12th August, 2023	The Nane Nane Agriculture Show in all Zones	More than 1,000 countrywide	All sectors
4.	21st to 26th August 2023	The Mining and Investment Exhibition	More than 150	Mining and other sectors
5.	18th August 2023	Attended the SMEs Forum organized by the Bank of Africa (BoA)	More than 60	All sectors
6.	20th- 23rd September, 2023	The 6th National Mineral Technologies Exhibition	More than 100 companies	Mining
7.	21st -22nd September, 2023	Tanzania Engineers Day.	More than 3,500 engineers	All sectors
8.	22nd - 23rd September, 2023	Participated in the Namtumbo Kihenge Promotion Event 2023	More than 200 visitors	All sectors
9.	23rd - 27th September, 2023	Tourism EXPO-Karibu Kusini	More than 300 visitors	Tourism
10.	25th - 27th September, 2023	World Tourism Day	More than 300 visitors	Tourism
11.	28th -30th Sept, 2023	Mafia Blue Economy Investment Festival		Natural Resources

SECTION SEVEN

A COUNTRY OF OPPORTUNITIES

7.1. PUBLIC INVESTMENT PROJECT

During Q1 2023, TIC continued to promote major public projects that call for investment under joint ventures or Public-Private partnerships. These untapped investment opportunities have multiplier effects in terms of trade diversification, creation of employment and decent works and economic growth. Details of the project prescribed in Table 7.1.

Table 7. 1: Commercial Fishing Using Fish Aggregating Devices (FAD)

ITEM	REMARKS
Project Name	INSTALLATION OF 600 FADS IN ALL 16 COASTAL DISTRICTS TO BOOST PRODUCTION OF ARTISANAL FISHING
Implementing Authority	Tanzania Fisheries Corporation (TAFICO)
Project Location	Pemba stream, Zanzibar stream, Mafia stream and Kilwa to Mtwara area
Accessibility	By marine vessels
Short Description	The project intends to install 600 Fishing Aggregating Devices (FADs) in 16 districts, with 38 FADs per district. Its targets are to improve fishing efficiency and yield, hence increase fishing production from 62,914 tons to 84,104 tons per year.
Project Benefits	It will increase the supply of quality seafood and contribute to the economic growth of the local communities in these districts. It will increase employment opportunities for youth and women (projected 18,000 jobs both direct and indirect), thus incomes/revenues to both individuals and the Government, contributing to GDP growth. It will contribute to poverty reduction in societies engaged in the project and improve community health from the nutritional value of its products. It will also increase the supply of inputs to the fish processing plants.
Project Status	Identification of the areas close to the fishing grounds of small-scale fishermen completed
Project Cost and Estimates	USD 3 Million
Financing Mode	Concessional loan and private-public- partnership.
Description of Partnership Required	The specific nature of partnership to be agreed upon.
Contact Person	Mr. Dennis Simba (Chief Executive Officer)
Email	tafico@uvuvi.go.tz
Telephone	+255 786 766 042

Table 7. 2: Bugwema Irrigation Scheme

Project Name	Bugwema Irrigation Scheme
Implementing Authority	National Irrigation Commission (NIRC)
Location	West of Bugwema village in Musoma District Council on the shores of Lake Victoria to the S-W and N-W of Musoma and Bunda towns, respectively. Location: Between latitudes N9789000 and N9784000 and longitudes E555000 and E563000.
Accessibility	By road and boat
Short Description	The project has a potential area for irrigation of about 2,030 ha and was initiated in the 1970s by the Tanzania Government. The project aims at supplementing the ongoing initiatives of the Government of Tanzania towards poverty reduction; improved agricultural production/food security; Improved livelihood and conservation of the Watersheds by development of irrigation infrastructure and drainage system, construction of storage facilities, farm access road and farmers capacity building.
Project Benefits	The project has both direct and indirect benefits. The major immediate benefits from the project are the increase in agricultural production and food security, the employment of more than 2,500 households from the 6 Sub-villages of Bugwema village, the improved livelihood of society around the project area and hence an increase in government revenue.
Project Status	Feasibility study and detail design are ongoing
Project Cost Estimate	Estimated to be USD 14,891,796. The cost is based on the pre-feasibility study (2012)
Financial Mode	Concession Loan/Grant
Description of Partnership Required	Investors/Development Partner to provide financial resources and technical support to small-scale farmer
Contact Person	Director General, National Irrigation Commission (NIRC) P.O Box 146, South Kikuyu, Dodoma -Tanzania
Email	info@nirc.go.tz
Telephone	+255 787371186

7.2. PRIVATE INVESTMENT PROJECT

Table 7. 3: Tilapia Hatchery and Cage Fish Farming in Lake Victoria

ITEM	REMARKS
Project Name	Tilapia Hatchery and Cage Fish Farming in Lake Victoria
Implementing Authority	AquaEco Ventures Co. Limited
Project Location	Magu, Mwanza, Tanzania
Short Description	The project intends to supply fish farmers around Lake Victoria with 18 million per year of high-quality disease-free fingerlings from properly selected brooders kept in healthy condition and biosecurity facility.

ITEM	REMARKS
Project Benefits	The project will increase the supply of fish farmers, it will increase employment and hence income to farmers and the Government in general.
Project Status	Active
Project Cost and Estimates	USD 500,000
Financing Mode	50% Equity 30% Debt and 20% Convertible loan
Description of Partnership Required	Areas of partnership: - Hatchery expansion and operations - Marketing and distribution logistics - Digitalisation - Diversification into cage Farming
Contact Person	Mbonea Assery Mdoe
Email	assery70@gmail.com
Telephone	+255 719 777078

Table 7. 4: Black Soldier Fly Farming In Dar Es Salaam

ITEM	REMARKS
Project Name	Providing Alternative Protein Ingredients To Livestock Farmers Through Insect Farming.
Implementing Authority	LIMA CO. LTD
Location	Dar Es Salaam, Region
Accessibility	By road - Mbopo, Madale, Dar es Salaam
Short Description	70 percent of the population in Tanzania live in rural areas and almost all of them are involved in the agricultural sector. Despite their hard work, agriculture is still affected by the production costs, climate change, the use of synthetic chemicals, and the post-harvest losses, which contribute to a 40% annual loss of harvests resulting in high levels of acute food insecurity for over 5.3 million of Tanzania's population. This puts the country at a risk of food insecurity. Understanding that, LIMA empowers farmers by offering affordable quality organic manure and supporting livestock keepers by providing them with affordable alternative livestock feeds
Project Benefits	The project provides alternative livestock protein feeds for livestock keepers and a quality organic manure to crop cultivators to help them cut their production costs while having maximum returns
Project Status	Operational
Project Cost Estimate	USD 500,000
Financial Mode	Joint Venture
Description of Partnership Required	Equity Joint Venture,
Contact Person	Arnold Amon Shoko, Founder and CEO
E-Mail	shokoarnold@gmail.com
Telephone	+255 786 922207



Table 7. 5: Seaweed Processing into Nutritious Products

ITEM	REMARKS
Project Name	Seaweed Processing Into Nutritious Products
Implementing Authority	Healthy Seaweed Co. Limited
Project Location	Dar es Salaam, Tanzania
Accessibility	Air, road, and Ship
Short Description	The project aims to increase local consumption of seaweed for healthy living and improve livelihoods for women seaweed farmers in Tanzania. The project conducts digital and physical awareness campaigns to make Tanzanians aware of the benefits of using seaweed locally. It buys raw seaweed from women farmers and creates diverse seaweed-based foods such as Seaweed gel, Seaweed powder and Seaweed smoothies.
Project Benefits	The project will create more employment opportunities for more than 25,000 seaweed farmers in Tanzania out of which more than 80% will be women. It will increase their income and increase awareness of the benefits of using seaweed. It will facilitate more women with hands-on practical skills on how to process seaweed safely. Project Status Started and active.
Project Status	Started and active
Project Cost and Estimates	2 million USD
Financing Mode	50% Equity & 50% Debt
Description of Partnership Require	Areas of Partnership: - Market and processes - Carrageenan extraction technology - Seaweed extract technology
Contact Person	Nancy Cyprian Iraba
Email	nancy@healthyseaweedcafe.co.tz
Telephone	+255 744 982007

7.3. WHAT IS THE BEST THING TO INVEST IN AND WHY?

Tanzania is a country filled with opportunities and potential for business and trade. According to the Tanzania National Bureau of Statistics (NBS) Tanzania’s import data for five years indicates the existence of investment opportunities in various industries, as shown below:

I. Medicament.

There is a huge gap in the demand and supply chain as Tanzania does not have many pharmaceutical manufacturers. Most pharmaceutical imports in Tanzania are from India and China. These two countries are the world’s biggest manufacturing hubs for generic drugs and hence. Tanzania pharmaceutical imports data indicate importation was valued at US\$ 364m in 2022, US\$ 357m. in 2021, US\$ 370m. in 2020, US\$ 250,476m. in 2019 and US\$ 205m. in 2018. As the data indicates the Country is using a lot of foreign earnings to import medicaments that could be produced locally.

II. Wheat and Meslin.

Tanzania needs to increase domestic production to meet food consumption requirements. According to import statistics available, Tanzania wheat and meslin recorded in 2022 were valued at US\$ 333m. US\$ 222m. in 2021, US\$ 204m in 2020, US\$ 235m. in 2019, US\$ 225m. in 2018. According to the International Food Policy Research Institute (IFPRI), only five countries supply 63 percent of the world's wheat exports. Disruptions in the global supply chain could significantly impact Africa's food security given the price spike.

Tanzania's government has earmarked a total of 400,000 hectares of land for the cultivation of wheat, a move aimed at ending the shortage of the crop in the country, the said the 400,000 hectares of land will be cultivated with wheat in wheat-growing regions within three years beginning in 2022. According to the Ministry of Agriculture, Tanzania produced 70,000 tons of wheat in 2021 while the country imports between 800,000 tons and 1 million tons of wheat annually. Requiring Tanzania to import about 90 % of wheat for consumption.

It is projected that demand for wheat in developing countries will increase by 60 percent in the year 2050. In 2025, wheat consumption in Africa is projected to reach 76.5 MMT of which 48.3 MMT would be imported accounting for 63.3 percent of wheat demand at the current status quo. With good climatic conditions and ample land, Tanzania is posed to be a net exporter of wheat in Africa, this is why the Tanzania Investment Centre is inviting potential investors to set up large wheat commercial farming.

III. Motor vehicles for the transport of goods.

Tanzania is encouraging local and foreign investors to invest in local vehicle assembling as the investment climate is very attractive where the Government has in place very attractive tax incentives by way of a reduced CIT rate for new assemblers of vehicles, tractors, and fishing boats from 30% to 10% for the first five years from commencement of operations and Duty remission scheme. According to import statistics importation of Motor vehicles for the transport of goods was valued at US\$ 302m. in 2022, US 177m. in 2021, US 131m. in 2020, US 152m. in 2019 and US 186m. in 2018.

IV. Mineral or chemical fertilizers containing two or three of the fertilizing elements nitrogen, phosphorus, and potassium; other fertilizers;

According to NBS import statistics importation of Mineral or chemical fertilizers, nitrogenous was valued at US\$ 261m.in 2022, US\$ 92m. in 2021, US\$ 92m. in 2020, US\$ 74m. in 2019, and US\$ 87m. in 2018.

The International Fertilizer Association also projected the demand for fertilizer in Sub-Saharan Africa to grow by 8% annually to reach 5.5 MT nutrients, or 2.8% of world fertilizer demand, by 2021. For Africa as a whole, the International Fertilizer Association projected that the demand will grow by 37% from 2016 to 2021 or by 2.2 MT of nutrients to reach 8.1 MT of nutrients.

The high demand for fertilizer in Africa presents an opportunity to transform Africa's fertilizer use and production. The continent has the potential to reverse the low application of 17kg/ha nutrients and increase Africa's share of the world fertilizer use, which currently stands at only 3%.



V. Availability of raw materials

Findings show that Tanzania can assess the competitive advantages if it takes advantage of its fertilizer mineral reserves of natural gas, phosphate rock, and potash. Natural gas deposits are available for fertilizer production in Tanzania; Tanzania's natural gas reserves stood at 57.5 trillion cubic feet, of which over 47 trillion cubic feet were to be found in offshore fields. There are numerous phosphate rock deposits in Tanzania.

VI. Flat-rolled products of iron or non-alloy steel, of a width of 600 mm or more, hot-rolled, not clad, plated, or coated.

Imports data revealed indicate Tanzania's importation in 2022 was valued at US\$ 191m. US\$ 335m. in 2021, US\$ 152m. in 2020, US 189m. in 2019 and US\$ 191m. in 2018, Investment opportunities exist in setting up domestic manufacturing for Tanzania market, The Southern African Development Community (SADC) with the population estimated to be 363 million and The East African Community (EAC) is estimated 283.7 million citizens.

VII. Telephone sets, including telephones for cellular networks or other wireless networks; other apparatus for the transmission or reception of voice, images, or other data, including apparatus for communication in a wired or wireless network.

By June 2023, the total number of mobile cellular subscriptions in Tanzania amounted to 64.1m million.

Import statistics was valued at US\$ 189m. in 2022, US\$ 144m. in 2021, US\$ 131m. in 2020, US\$ 109m. in 2019, and US\$ 91m. in 2018. Investment opportunities are available to set up manufacturing facilities targeting domestic, SADC, and EAC Market. Few of the manufacturers of IT equipment in Africa have been unable to keep up with the level of demand in the market and this has caused most traders to have to import.

VIII. Palm oil and its fractions, whether or not refined, but not chemically modified.

The demand for edible oil in Tanzania stood at 650,000 tons per annum with only 300,000 tons being produced locally, the deficit of 350,000 tons being imported. The Government has directed regional commissioners to allocate over 150,000 ha of land in their administrative areas for block farming activities. Import statistics for Palm oil and its fractions, whether or not refined, but not chemically modified show that Tanzania's importation was valued at US\$ 139m. in 2022, US\$ 213m. in 2021, US 163m. in 2020, US\$ 166m. in 2019, and US\$ 221m. in 2018. Investment opportunities available in the edible oil value chain such as :

a. Inputs

The inputs required along the edible oil value chain are crucial in determining production levels and productivity. The investment opportunities available in the production of oil seeds (farming), production of improved seedlings; fertilizers; pesticides, Farm equipment, agro dealers, etc.

b. Production of edible oil

Investment opportunities are available in manufacturing farm implements used in plowing, planting, weeding, harvesting, and provision of Extension services.

c. Local trading and bulking

Once sunflower seeds are harvested, they are sold to traders, collectors, or assemblers, Investment opportunities are available in establishing collection centers, storage facilities providing finance services etc.

d. Processing/milling

Investment opportunities are available in the value addition by setting up processing facilities, providing certification services

e. Wholesaling and retailing

Investment opportunities are available in selling and distributing seeds, oil, and seed cake, packaging and branding.

IX. Mineral or chemical fertilizers, nitrogenous.

The demand for chemical fertilizer in the Tanzania market has exceeded its supply by far; 90% of chemical fertilizers are imported. The agricultural sector is one of the areas of Tanzania's economy that has created a great need for chemical products.

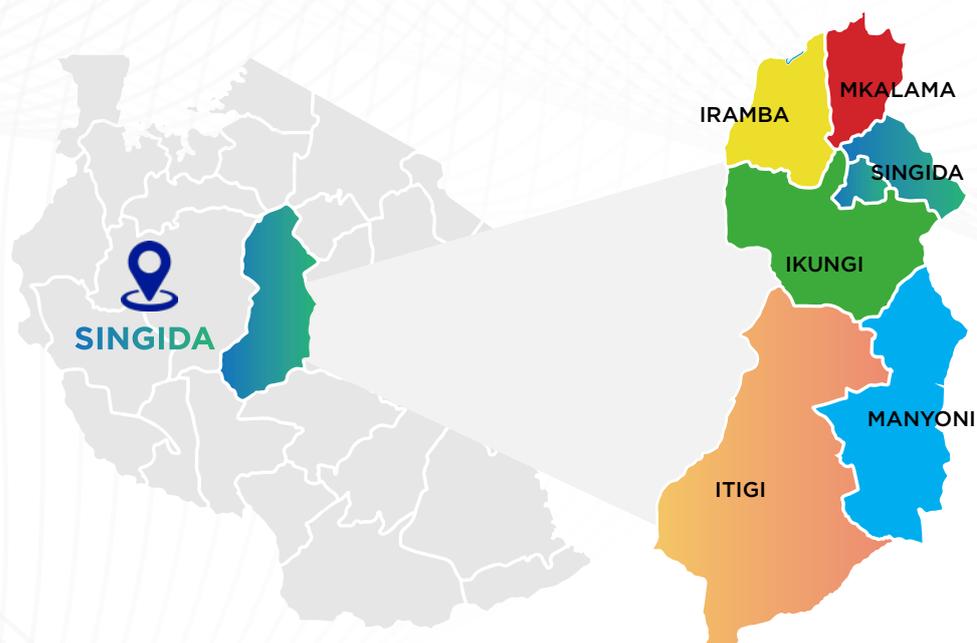
There is a growing trend in the use of modern agricultural methods that utilize organic chemicals to a greater degree than ever before. According to import statistics importation of Mineral or chemical fertilizers, nitrogenous was valued at US\$ 101m in 2022, US\$ 99m in 2021, US\$ 106m in 2020, US\$ 62m in 2019 and US\$ 101m in 2018.

7.4. REGIONAL INVESTMENT OPPORTUNITIES

Regions are blessed with different endowments in the different sectors such as agriculture, forestry, fishing, mining and quarrying, manufacturing, real estate, tourism, education, administration and supportive services, transport and storage, sewage and water management, construction, information and communication, financial and insurance, human health and social welfare etc. There are enormous investment opportunities/hanging fruits in these sectors where potential investors are highly encouraged to invest. The investors will be supported by strong government, political stability, security, macroeconomic stability, developed infrastructures, legal and regulatory frameworks.



Table 7. 6: Investment Opportunities in Singida Region



SINGIDA MUNICIPALITY & SINGIDA DISTRICT



Size (Ha)

30,901.4 Ha

Available Infrastructure

Presence of potential facilities like Grid electricity connection, communication networks, tarmac roads, and financial services.

INVESTMENT OPPORTUNITIES

- i. Building modern markets and shopping malls
- ii. Construction of modern onion markets
- iii. Sunflower farming
- iv. Production of cashew nut seedlings
- v. Bee-keeping and manufacturing of modern bee hives
- vi. Poultry farming
- vii. Lake fisheries aquaculture hatcheries and fish feeds
- viii. Construction of modern abattoirs (chicken processing)
- ix. Meat Processing
- x. Leather processing
- xi. Milk processing
- xii. Finger millet processing
- xiii. Alcohol brewing
- xiv. Solid waste recycling plant
- xv. Large-scale mining of gold, coal, bule copper and gemstones
- xvi. Hotels, campsites, restaurants, tour operators, water sports, cultural artefacts, etc.
- xvii. Construction of recreation centres and conference centres and conference facilities
- xviii. Construction of warehouse

MANYONI DISTRICT

INVESTMENT OPPORTUNITIES

- i. Construction of warehouse
- ii. Production of cashew nut seedlings
- iii. Lake fisheries aquaculture hatcheries and fish feeds
- iv. Land use plans and real estate development Beekeeping and manufacturing of modern bee hives
- v. Cashew nut processing
- vi. Research of mine sites (gold exploration)
- vii. Large-scale commercial mining of gold coal blue copper and gemstones

Size (Ha)

125,7087.5 Ha

Available Infrastructure

Presence of potential facilities like Grid electricity connection, communication networks, tarmac roads, and financial services.



ITIGI DISTRICT

INVESTMENT OPPORTUNITIES

- i. Construction of fuel stations
- ii. Real estate development
- iii. Sunflower farming
- iv. Production of sunflower seeds
- v. Irrigation infrastructures and contract farming
- vi. Beekeeping and manufacturing of modern bee hives
- vii. Milk Processing
- viii. Honey processing
- ix. Gypsum Production
- x. Establishing a VETA-registered vocational training college/centre

Size (Ha)

40,848.0 Ha

Available Infrastructure

Presence of potential facilities like Grid electricity connection, communication networks, tarmac roads, and financial services.



MKALAMA DISTRICT

INVESTMENT OPPORTUNITIES

- i. Real estate development
- ii. Be-keeping and manufacturing of modern bee hives
- iii. Poultry farming
- iv. Sunflower oil Processing
- v. Milk processing
- vi. Hotels, campsites, restaurants, tour operators, water sports, cultural artefacts, etc.
- vii. Construction of recreation centres and conference centres and conference facilities

Size (Ha)

74,237.3 Ha

Available Infrastructure

Presence of potential facilities like Grid electricity connection, communication networks, tarmac roads, and financial services.



IRAMBA DISTRICT

INVESTMENT OPPORTUNITIES

- i. Sunflower farming
- ii. Maize Plantation
- iii. Beekeeping and manufacturing of modern bee hives
- iv. Lake fisheries aquaculture hatcheries and fish feeds
- v. Construction of modern abattoirs (chicken processing)
- vi. Sunflower oil processing
- vii. Construction of private primary and secondary schools

Size (Ha)

80,285.4 Ha

Available Infrastructure

Presence of potential facilities like Grid electricity connection, communication networks, tarmac roads, and financial services.



IKUNGI DISTRICT

INVESTMENT OPPORTUNITIES

- i. Sunflower farming
- ii. Irrigation infrastructure and contract farming
- iii. Paddy farming
- iv. Beekeeping and manufacturing of modern bee hives
- v. Poultry farming
- vi. Leather processing
- vii. Hotels, campsites, restaurants, tour operators, water sports, cultural a Construction of recreation centres and conference centres and conference facilities, Artefacts, etc.

Size (Ha)

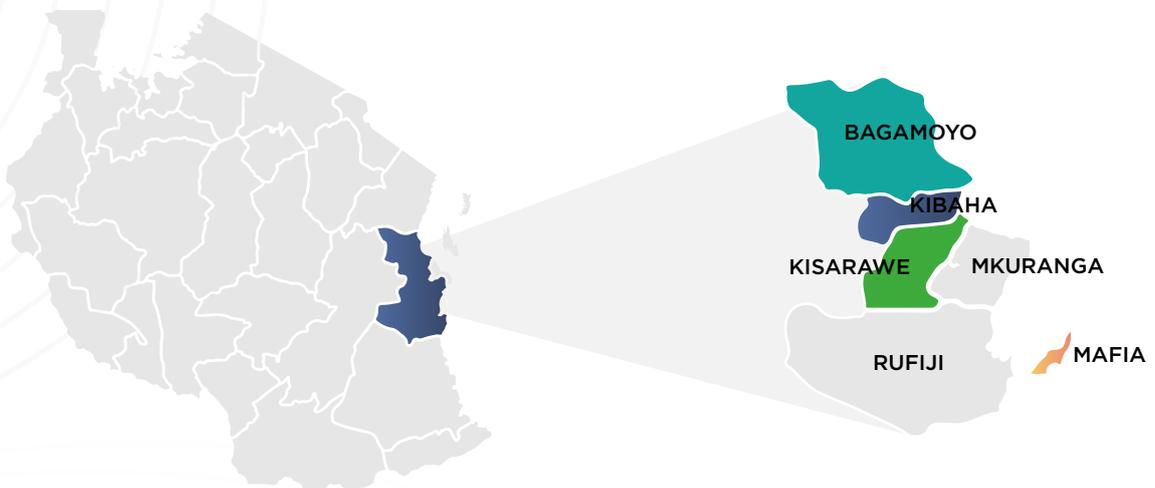
15,067.7 Ha

Available Infrastructure

Presence of potential facilities like Grid electricity connection, communication networks, tarmac roads, and financial services.



Table 7.7: Investment Opportunities in Coast Region



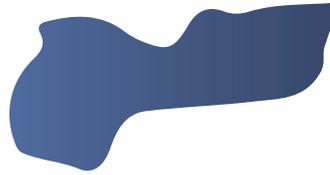
KIBAHA DC

INVESTMENT OPPORTUNITIES

- i. Plots For Industrial Development Social Facilities Eg. Hotels and Banks
- ii. Plots For Factory
- iii. Vehicle Assembling.
- iv. Chemical Processing.
- v. Cotton And Textile Processing
- vi. Plots For Industrial Hotels, Banks,
- vii. Warehousing, Electronic
- viii. Processing
- ix. Shopping Moll, Parking Lots

Size (Ha)

430.8 Ha



Existing Facilities/Infrastructure

- Electricity Road
- Railways and SGR
- Water, Security Post
- Improved Inter Roads Connection

KISARAWA INDUSTRIAL ZONE

INVESTMENT OPPORTUNITIES

- i. Farming, Bricks Making
- ii. Lime
- iii. Forest
- iv. Sports Arena

Size (Ha)

1,000 Ha



BAGAMOYO DC

INVESTMENT OPPORTUNITIES

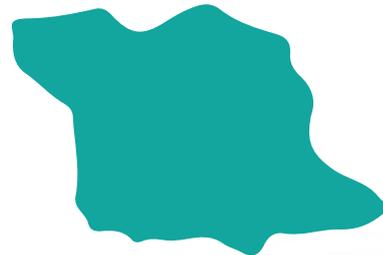
- i. Blue Economy
- ii. Fishing Vessels

Size (Ha)

9,800 Ha

Existing Facilities/Infrastructure

- Surface Road, Water Transport
Electricity



KAMAL INDUSTRIAL PARK BAGAMOYO DC

Investment opportunities

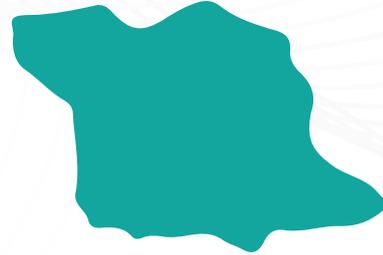
Multiple Design Zones

Size (Ha)

9.940 Ha

Existing Facilities/Infrastructure

- Road, Electricity, Market
- Security



MAFIA

Investment opportunities

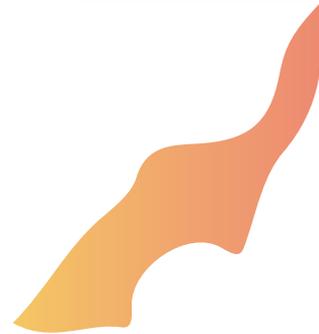
Waterboard
Transport
Fishing Vessel
Divining Sport
Hotels, Cultural Cottage
Fish Processing
Fishing Vessel

Size (Ha)

4,072 Ha

Existing Facilities/Infrastructure

- Airport, Water Board, Water Transport, Port



SECTION EIGHT STAKEHOLDERS' TESTIMONIALS

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“Investing in avocados in Tanzania holds significant promise, driven by the nation’s advantageous climate, increasing global and domestic demand for this nutritious fruit, and the favorable business environment established by the government of the United Republic of Tanzania (URT). GBRI Business Solutions, presently operational in the Southern Highlands, is poised to further extend its presence into strategic zones, including the Northern and Lake regions.”

- Hadija Jabiri, Managing Director of GBRI Business Solutions, Iringa

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“As consultants working with investors, we are very much pleased with the quality and speed of services we get from TIC. There are a lot of improvements in terms of service delivery, customer care as well and aftercare services. No wonder the number of projects registered is increasing at supersonic speed. Big up TIC

- Faraja Mgwabati, Managing Director of MG Empire Consultancy Limited, Dar es Salaam

“



“As the No. 1 largest scale law firm in China, a leading consulting firm in Tanzania with a foreign background, Yingke Tanzania has worked hand in hand with Tanzania Investment Centre (TIC) in bringing in potential investors to the country. TIC has given us more than the support we expected, and this has opened our hearts to commit ourselves and prepare for even bigger projects, mentioning TIC wherever we meet our Clients.

Under the leadership of Her Excellency Hon. President Samia Suluhu Hassan, who has revolutionised investment in Tanzania, TIC is doing even greater. With what TIC is doing at present, We hope to see more of investment in the Land and we are glad to partner with TIC in whatever way possible in promoting this exceptional vision.”

- Nico Lang - Managing Director of Yingke Africa, Tanzania office

“



“I’m a tax and business advisor engaging with investors inside and outside Tanzania. We recently represented a TIC certificate holder who applied for the Special Strategic Investor Status (SSIS). During the entire project, we have experienced a smooth, professional, and rewarding process.

TIC offers a supportive and responsive environment that investments need and demand. Their team’s professionalism and prompt assistance at every stage of the process was outstanding, making the experience efficient and satisfying. This was evidenced in the TIC officials’ good customer service and expertise to guide us through the project’s complexities considering the nature of our client’s investment/project is unique and first in Tanzania.

A standout feature is the insightful monthly and quarterly reports that TIC publishes. The quality and depth of these reports have been invaluable to our clients (investors) and to us as business advisors. They have profoundly impacted our decision-making, enabling us to offer top-tier recommendations to investors.

I also applaud TIC’s move in establishing an Investors’ Service Provider (ISP) database which will aid current and future investors to interact with their office in a safe and diligent manner using advisors who are already approved by TIC. This will also bring more accountability to business advisors, lawyers, and consultants.

In summary, TIC’s commitment to fostering an investment-friendly and transparent atmosphere, combined with its responsive support and informative reports, is truly commendable. Engaging with TIC has been a privilege that benefits both investors and Tanzania’s business landscape.”

- Joseph Waziri, Partner - Tax, Business, and Investment, Breakthrough Attorneys, Dar es Salaam

“



“The KOM Group of Companies has maintained a close working relationship with TIC over the years. TIC has been instrumental in facilitating our investments, with over 70 million USD invested and immense support provided in terms of incentives. As a one-stop centre for local and international investors, TIC has proven to be a dependable partner. We appreciate their excellent services and support. We would also like to commend the 6th government of Tanzania for their efforts in promoting various investments and supporting manufacturers in the country.”

- Dr. Jesca Mhoja Nkwabi, CEO KOM Group of Companies



SCAN FOR INVESTMENT INFORMATION FOR TANZANIA



PUBLIC SECTOR PROJECTS



PRIVATE SECTOR PROJECTS



LAND FOR INVESTMENT



**SUBSECTOR PROFILES:
AGRICULTURE LIVESTOCK
AND FISHERIES**



AGRICULTURE PROJECTS



**OVERVIEW OF THE TANZANIA
INVESTMENT CLIMATE**



**LIVESTOCK
OPPORTUNITIES VIDEO**



**TANZANIA ECONOMIC
SURVEY**



**OVERVIEW OF THE
TANZANIA INVESTMENT
CLIMATE**



**AGRICULTURE
OPPORTUNITIES
VIDEO**



**ZANZIBAR INVESTMENT
PROMOTION AUTHORITY (ZIPA)**





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